

# AMERICAN FRUITS

For the Nursery Trade and Allied Interests

Vol. VII

MAY 1907

No. 2

## PAINESVILLE NURSERIES

Personal Inspection Cordially Invited—52 Years, 1200 Acres, 44 Greenhouses—The Great Modern,  
Up-to-date Nurseries of the United States

FRUIT,  
NUT AND ORNAMENTAL  
TREES,  
GRAPE VINES,  
SMALL FRUITS,  
SHRUBS,



CLEMATIS PANICULATA

ROSES,  
BULBS, HARDY AND  
GREENHOUSE  
PLANTS IN  
IMMENSE  
ASSORTMENT

Largest blocks of Field Grown Roses in the World. Catalogues and Price Lists Free.  
Pleased to quote prices on your list of wants.

**THE STORRS & HARRISON CO.**  
PAINESVILLE, OHIO

## TREES AT WHOLESALE

Lowest Prices Consistent with Quality

We Can Assure  
Our Customers  
of these Vital  
Requisites:

HEALTHY,  
WELL-GROWN TREES  
PURITY OF VARIETY  
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61 Years Under the Same  
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We grow all kinds and varieties suitable for this  
climate, including—

APPLE  
PEAR  
PLUM  
CHERRY  
PEACH

ORNAMENTAL TREES  
and SHRUBS  
ROSES  
CLEMATIS and  
GREEN-HOUSE PLANTS

Send for Illustrated Catalogue with Full Cultural Directions.  
Correspondence solicited.

**W. & T. SMITH CO.**

*The Geneva Nursery*

600 Castle St. GENEVA, N. Y.

# TREES

Fruit and Ornamental.

**Shrubs**

**Evergreens**

**Roses**

**Hardy Plants**

All the Best and Hardest Varieties. Largest and  
most varied Collections in America. Illustrated De-  
scriptive Catalogue (144 pages), also Descriptive List  
of Novelties and Specialties with beautiful colored  
plate of the New Hardy White Rose Frau Druschki,  
mailed **FREE** on request.

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Nurserymen—Horticulturists,

**MOUNT HOPE NURSERIES,**

Established 1840.

Rochester, N. Y.

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CITRUS TRIFOLIATA BERBERIS THUNBERGII  
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JUNIPERS RETINOSPORAS

ORANGES, LEMONS and OTHER CITRUS FRUIT

300,000 PALMS  
KENTIAS LATANIAS PHOENIX

FIELD GROWN ROSES (Own Roots and Budded)

No Scale and Everything Healthy and Well Grown

**P. J. Berckmans Company, Inc.**

*FRUITLAND NURSERIES*

Established 1856  
Over 450 Acres in Nursery

AUGUSTA, GA.

## ROSES

FROM 2½ INCH POTS, FOR  
NURSERY PLANTING

Well-rooted, thrifty established PLANTS, mostly  
of last summer's propagation.

**Ramblers Climbers**

**Hybrid Perpetuals**

**Teas and Hybrid Teas**

**Miscellaneous**

Send for List of Varieties and Prices

We issue a separate Catalogue of these Roses

**JACKSON & PERKINS CO.**

*Rose-Growers & Nurserymen*

WHOLESALE ONLY

**NEWARK, (Wayne County,) NEW YORK**

## Nursery Stock of all Kinds At Wholesale

Send list of wants for prices.  
We furnish and pack for dealers.  
We also grow June Budded Peach, Elberta, Carman, Belle of Georgia, Benford's late Salway, Etc.

We offer Apple and Peach in car lots for Spring Shipment. We can do you good. Write us.

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WINCHESTER, TENN.

## Heikes-Huntsville-Trees



HUNTSVILLE WHOLESALE NURSERIES  
HUNTSVILLE, ALA.

We offer for Fall of 1907 and Spring of 1908,  
PEARS, PLUMS, CHERRIES, PEACHES, ROSES  
PECANS, JAPANESE PERSIMMONS, FIGS and  
MAGNOLIA GRANDIFOLIA in large quantities as usual.

*Some Figures*—It is estimated that there are imported into the United States annually 5,000,000 pear seedlings and 10,000,000 Mahaleb seedlings. Of these we plant one-fifteenth of the Mahalebs and one-tenth of the pears

SEE OUR PRICE LIST FOR PARTICULARS

WORLD'S FAIR—We were awarded a Grand Prize and a Gold Medal on our exhibits at the World's Fair, St. Louis.

Address **W. F. HEIKES, Mgr., Huntsville, Ala.**

## CHARLES M. PETERS

Formerly of W. M. Peters' Sons,

## Grape Vines a Specialty

My soil I find specially adapted to making plenty of fibrous roots and plenty of vine. A trial order will convince you that my grading, quality and price will be satisfactory. It is now my intention to make the growing of Grape Vines a specialty. Correspondence solicited.

**CHARLES M. PETERS,**

P. O. Address

SNOW HILL, MD.

Long Distance Phone and Telegraph, Snow Hill, Md.

## Fairmount Nurseries

Are now booking orders for fall delivery. We offer the usual big assortment, and of the usual high standard of excellence. We solicit your early orders for:

**APPLE, CHERRY, PEACH, PEAR,  
PLUM, QUINCE, ORNAMENTAL** TREES, SHRUBS, VINES

A fine lot of shapely evergreens. Taken up with balls of earth if desired.

**The Geo. Peters Nursery Company**  
TROY, OHIO

## We Offer Special Inducements

for Early Orders of the  
following Seedlings:

Black Locust, Maples, Ash, Tulip Poplars, Pin Oak, Red Oak, Burr Oak, White Swamp Oak, Persimmons, Witch Hazel, Calycanthus, Sycamores, Ailanthus, Red Bud, Butternuts, American Elm and a number of other seedlings.

Herbaceous Plants, and a number of other varieties of choice trees and shrubs.

Seeds of Black Locust, Catalpa Speciosa, Norway Maple, etc.

If Interested Send Want List for Special Prices

**The DONALDSON COMPANY**  
Warsaw, Kentucky

## French Nursery Stocks

Fruit Tree Seedlings and Ornamentals

Pear, Apple, Plum and Cherry and Angers Quince Cuttings grown for the American trade.

Pear and Crab Apple Seeds.

Most complete assortment of Ornamental Stocks, Trees and Shrubs.

Dutch bulbs—Gladioli.

Orders solicited and booked now at low rates.

**E. T. DICKINSON**

Chatenay, Seine, France

GEO. E. DICKINSON, 1 Broadway, New York

## VINCENNES NURSERIES

W. C. REED, Prop.

Vincennes, Ind.

### Cherry

We are pleased to announce that we will have our usual supply of Cherry one and two year that promise very fine.

While we grow Cherry in larger quantities than any other Stock, we also have a very complete line of the following:

Apple, Standard Pear, Plum, Peach, Roses, and  
Shade Trees, etc.

CAR LOAD LOTS A SPECIALTY

## ROSES

On their own roots. Our great specialty. We have 2½ and 4 inch plants in great variety. Field plants of Philadelphia and Crimson Ramblers of all sizes. Also strong 2 and 3 year plants of Dorothy Perkins, Ruby Queen, May Queen, Farquar, New Century, Sir Thomas Lipton.

### SHRUBBERY IN VARIETY

**Viburnum Plicatum** (Japan Snowball), **Hydrangea Pan. Grand.**, 2 to 3 and 3 to 4 feet.  
**SPIREAS**, Van Houtte, Anthony Waterer, Froeli and Blue.  
**ALTHEAS**, Double White, Purple, Red and Variegated Flower.  
**Weigelia**, Rosea, Floribunda, Candida.  
**Honeysuckles**, Heckrotti, the Improved Belgian. Very fine.  
**Berberis Thunbergii**, all sizes up to 3 feet.

CANNAS—60 Best Varieties

SEND FOR OUR TRADE LIST

**THE CONARD & JONES CO.,** WEST GROVE, PA.



# TO THE TRADE

We have an exceptionally fine line of

## General Nursery Stock

for the coming fall and spring delivery. Please send us list of wants.

**C. R. BURR & CO.**

*Nurseries*

MANCHESTER, CONN.

## French Stocks and Seedlings

A FULL LINE OF

FRUITS AND ORNAMENTALS, ROSES, SHRUBS, ETC.

25 Years Experience in the Business

*Handled and packed in France under my Personal Supervision.*

GET MY PRICES

**IRVING ROUSE**

Rochester, N. Y.

Best Grown Best Graded Demand Greatest

## MAHALEB SEEDLINGS

Our Stocks of Mahaleb give the best satisfaction. Demand is always heavy. Book your orders early with us for all you need. Other Seedlings and budded Stock grown in large quantities.

Best Attention Given the Wholesale Trade

**WINFIELD NURSERIES,** WINFIELD, KANSAS

## Nebraska Grown

American Plum

European Plum

Apple, Pear, Peach, and Cherry Trees

Large Stock of Shade and Ornamental Trees, Snowball, Syringa, Spirea, Deutzia, etc. Forest Tree Seedlings well graded and prices right.

Send List of Wants to

**YOUNGERS & CO.**

Geneva, Neb.

## RAFFIA

Rolker's Special Brand is of prime quality, long fiber, sound and strong, just what you want. We sell the original bale weighing about 222 pounds, for eighteen dollars f. o. b. cars N. Y., terms cash, less quantities at rate nine dollars the hundred pounds. Try it and be convinced. Address

**AUGUST ROLKER & SONS**  
P. O. Box 752 New York or 31 Barclay Street

## Willis Nurseries

*Offer a choice general assortment of Nursery Stock*

SEND FOR PRICE LIST

**A. Willis, Prop., Topeka, Kans.**

Note—An especially fine lot of Black Locust seedlings in all grades are offered.

## W. T. Hood & Co.

Old Dominion Nurseries

Richmond, Va.

*Offer for early Spring shipment*

Elberta Peach, budded on Natural Peach seedlings.

Carload Lots a Specialty

Standard Pears, nice assortment—Keiffer a specialty—Natural Peach Pits Crop 1906.

**Write for Prices**

## P. SEBIRE & SON

Nurserymen, Ussy, Calvados, France

Offer a general assortment of **Fruit Tree Stocks**, such as Apple, Pear, Myrobalan Plum, Mahaleb and Mazzard Cherry, Angers Quince, **Small Evergreens**, **Forest Trees**, **Ornamental Shrubs**, **Roses**, Etc. The largest stock in the country. Prices very low. Grading and packing the very best. Send for quotations before placing your orders. Catalogue free.

**C. C. ABEL & CO.**

Agents for United States and Canada

110-116 BROAD STREET. NEW YORK

## Nurserymen

**WRITE** for our Trade and Scion Lists. Now ready. Over **1,000,000 Trees**. One, Two and Three Years Old to Offer.

**John A. Cannedy N. & O. Co.**

Carrolltown, Ill. Lock Box 614

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## J. H. Skinner & Co.

Successors to

**Peters & Skinner**

Proprietors, CAPITAL NURSERIES

Station A

**TOPEKA, KANSAS**

We Offer Apple, Cherry, Peach, Plum, Apricot, Keiffer and Garber Pear

## Seedlings

Forest Tree Seedlings

Mahaleb Seedlings

Apple Seedlings

Keiffer Pear Seedlings

Shade Trees, Weeping Mulberry, Bechtel's Double Flowering Crab, Flowering Shrubs, Roses, Vines

GRAPES, CURRANTS, RHUBARB, ASPARAGUS

# American Fruits

## Chief International Journal of the Nursery Trade

Entered August 4, 1904, at Rochester, N. Y. Post Office as second-class mail matter

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ROCHESTER, N. Y., MAY, 1907

No. 2

### BETTER THAN ORANGES

**Apple Orchards in Maine as Well Cared for as Are Orange Groves in California, Are Worth \$1000 Per Acre, Says Ethan A. Chase, of Riverside, Well-Known to Nurserymen.**

"An apple orchard in Maine as well cared for as we care for orange groves here will pay as well and is worth \$1,000 per acre—but few people know it."

The above is an extract from a letter received at Chase's Mills, Me., recently from E. A. Chase of Riverside, Cal., who is president of the National Orange Co. Mr. Chase knows what he is talking about, he was raised at Chase's Mills and knows the possibilities of the Maine apple as well as the good qualities of the California orange, says a special to the Lewiston Journal. There would be no oranges raised, worth shipping in California, without irrigation, cultivation and fertilization. Irrigation is not necessary for apple culture, but cultivation and fertilization is as necessary for our apple orchards as for the orange groves of California.

The first settlers planted apple trees—they bought them from Massachusetts and they planted nurseries. I know some apple trees that were planted before the Revolution that are now alive and bear apples. The early settlers raised apples for their own use and had more than they wanted without care or culture. The art of grafting apple trees to improve the quality of the fruit was unknown. In former days the apple crop of Maine had no commercial value—everybody had all the apples they wanted—such as they were. The farmers did not bother their heads about apples and there was no reason why they should. There was no money in apples, they had all the apples they had use for without giving any attention to the trees.

Conditions have changed. The Maine apple is the most profitable crop we can raise. There is an ever increasing demand for the Maine apple in every civilized country on the face of the globe. Last year the farmers of Maine received \$1,500,000 for apples. This is only a beginning—the farmers of this section of Maine have an abiding faith in apple trees and are now studying the apple tree question as never before—more young trees will be planted this spring than for many years. They are setting out large orchards and are eager for information how to care for a young orchard. A few years ago it was said we were going to overdo the apple business and overstock the market but all now see that the demand in Europe for American apples is as constant as the demand for our bread, meat and mules. There is no danger of raising too many good apples. That is what we are now trying to do. We know what the market calls for and we are trying to meet the demands of the market. We only have to produce the apples the market calls for and more of them.

### U. S. GOVERNMENT NURSERY

After having had the subject under consideration for some time the United States Bureau of Forestry has selected Gallinas Canon as the site for a large distributing forest nursery in preference to Santa Fe Canon, New Mexico.

The site picked out for the nursery is about seventeen miles northwest of Las Vegas and two miles south of El Porvenir. It is spoken of as an ideal spot in every way for tree propagation. A "lath house" will be the first of the structures to be erected, and later on houses will be built for living purposes. The so-called lath house will be nothing more than a monster arbor which will cover half an acre at first and will be enlarged from time to time as the demands require.



J. M. UNDERWOOD, Lake City, Minn.  
President Jewell Nursery Co.

### INCREASE OF SALES

Fredonia, N. Y., April 10.—Wheelock & Clark: "Our business for the past year has been to our entire satisfaction. We have an increase of sales over former years with the prospects of rounding out the season in good shape. We have no kick coming and the outlook for the next fall's business seems to be good with us."

### CALIFORNIA NURSERYMEN ACTIVE

Says the Modesto, Cal., Herald: "Campin, Moffet & Welch, one of the nursery firms, have such strong faith in the fruit future of this county that they are preparing to partially meet the demand, next planting season, with 150,000 home grown peach trees, besides other deciduous fruits, something like 800,000 rooted vines and 30,000 Callmyrna fig trees. That they have belief in this county for orchards is shown by their intention to plant 140 acres to peaches, 140 acres in grapes and 40 acres in apricots."

The Cox Orange Pippin, an apple of English origin, sells regularly on the British market at one shilling or 24 cents each. It can be grown successfully in this country.

### AMERICAN FRUIT ABROAD

**Successful Shipment of Apples by Grower in State of Washington Who Accompanies His Argosy to Australia—Caught Antipodes at Time When Trees Were Budding**

After the successful termination of a unique experiment along commercial lines E. Wagner, a fruit grower of Chelan County, Wash., has lately returned from an extensive trip through Australia, says the New York Commercial.

Combining a desire to see the land of the bush with the effort to find a new market for Washington fruit, Mr. Wagner, accompanied by his wife and family, sailed from Vancouver December 4th. On the same steamer with him were 3,100 cases, or approximately 325,000 apples, grown on his farm near Wenatchee. At Melbourne and Sydney a ready market was found for the fruit at what Mr. Wagner modestly termed "living prices."

Though the American found Australia a land of perennial summer, where all vernal things are always either in bloom or ripened, he experienced no trouble in disposing of his goods. He caught the Australians at a time when their trees were just budding forth, and when the harvesting from the last crop of apples was consumed.

### TRADE BRISK IN GENEVA

**Hardly an Article Grown That is Not in Demand—Stock Generally Well Cleaned Up—Japan Plums a Little Slow—Many Inquiries for Fall Trade—Prospects Regarded Good.**

Geneva, N. Y., April 10.—W. & T. Smith Co.: "We are having one of the busiest seasons which we have ever experienced. There is hardly an article grown which is not in demand. Although the weather is very unpleasant for outside work, it is still favorable for the nurserymen, as it is keeping vegetation back."

"It is our impression that all of the Geneva nurseries are having a good trade and that stock generally, is well sold. It is rather early to state anything about the outlook for fall trade, but there is every indication that business will at least keep up its present rate, providing we have no serious financial setbacks."

Geneva, N. Y., April 12.—Sears, Henry & Co.: "Trade has been very brisk with us. We are selling close on practically everything except Japan plums. We are having many inquiries for fall trade."

### WAY AHEAD OF FORMER YEARS

Rochester, N. Y., April 11.—Allen L. Wood, proprietor Woodlawn Nurseries: "We are so very busy, at this time, that we have hardly breathing time. Business is very good and way ahead of former years, with the outlook for fall very promising indeed."



## ASSOCIATION MATTERS

### ADVANTAGES OF AMERICAN ASSOCIATION

**President Harrison Issues Stirring Appeal to the Nurserymen of America—Harmony and Relaxation from Business—Closer Personal Acquaintance—Exchange of Views—Opportunity to Learn What is in Market—Chance to Transact Much Business at Nominal Cost—Join the American Association, Attend the Detroit Convention and Reap Practical Benefit Immediately.**

Fellow Nurserymen:

Convention time is near; what have you done during the past year to help the Association? I have a request to make of you. We need to double our membership in order to make the Association of the greatest value. Will you guarantee to send us one new member with paid membership of five dollars, and bring him with you? You will not be called on for the guaranty fund. We want and must have the many new firms who have lately started in this delightful work, and it is only by your personal solicitation that we will get them.

A valuable and instructive programme has been prepared by the programme committee, and I expect every nurseryman to take a hand in this convention. It's the open door method; everybody to work for one common interest to make this the best attended and most instructive business meeting that was ever held by the American nurserymen.

An especial effort is being made to get out a large number of exhibits. Important committees are to report. The publicity committee needs your assistance.

We want one thousand people to be present. Bring your wife, daughters and boys.

We want your co-operation, your advice, your presence, and if there is any special point we want it taken up; make it known.

The advantages of our convention are to promote harmony, and a relaxation from business at home; a closer personal acquaintance with each other and an exchange of views; an opportunity to learn what is in the market for sale and the prospective buyers, and to transact business at a very nominal cost. It's the face to face and house to house canvass that wins.

I again ask for your co-operation; with it we are sure of success.

Very truly,

ORLANDO HARRISON,

President American Association of Nurserymen.

Berlin, Md., April 15, 1907.

### OUTLOOK GOOD IN CANADA

Toronto, April 10.—Stone & Wellington: "With us spring sales are up to the average. We think it impossible to give much idea of the outlook for fall trade at this date. We are very busy on our packing grounds. We have no reason to think that there will be anything but good business."

The Elm City Nursery Co., New Haven, Conn., while rushed with the work of filling orders, encountered a blinding snowstorm on April 10th, the snow piling up from six to twelve inches in depth.

### NEW NURSERY COMPANY

The Abilene Nursery Co., of Abilene, Tex., has been incorporated with a capital stock of \$10,000. The incorporators are W. F. D. Battjar, W. H. Minter, Jr., and J. V. Cockrell, all of Abilene.

### HEADQUARTERS FOR THE CONVENTION

The Hotel Cadillac, Detroit, has been selected as headquarters for the thirty-second annual convention of the American Association of Nurserymen. Charles A. Ilgenfritz, chairman of the committee on arrangements, obtained the following proposition from the proprietors of the Hotel Cadillac which was accepted by the executive committee:

We write you regarding the meeting of the American Association of Nurserymen to be held in Detroit commencing Tuesday, June 11, 1907, and ending Friday, June 14, 1907. If the Hotel Cadillac is selected as official headquarters, we can give you, free of charge, the use of our banquet hall on the parlor floor for your business meetings and the use of the Flemish room immediately adjoining the banquet hall for your sub-committee meetings.

### MUST ADVANCE PRICES

**President Orlando Harrison Reports Sales Good in Maryland, But Cost of Getting Orders and Handling Trees Has Considerably Increased—Nurserymen Must Charge More to Off-Set Conditions.**

Berlin, Md., April 11.—J. G. Harrison & Sons: "Sales have been good, but expenses have been greater to get orders and expenses have been considerable greater to have the trees handled. Nurserymen will have to advance their prices all the way around if they get their dollars back in growing fruit trees."

Our rates to your delegates will be as follows: Rooms without bath \$3 to \$4 per day each person—American plan; rooms with bath \$4 to \$8 per day each person—American plan; European rates \$2 to \$6 per day each person. The rate of \$3 per day—American plan, and \$2 per day—European plan, applies only where two or more persons occupy a room, single rooms without bath being \$3.50 to \$6 per day—American plan; \$2.50 to \$6 per day—European plan. Rates on rooms with bath from \$4 to \$6 per day each person; where two persons occupy a room with bath a discount will be made.

Yours truly,

SWART BROS.

### NO CHARGE FOR EXHIBIT SPACE

Thomas B. Meehan, chairman of the committee on exhibits at the Detroit convention, makes this announcement:

The exhibition committee has made arrangements with the committee of arrangements at Detroit for ample exhibition rooms at the Hotel Cadillac, the headquarters of the convention.

We invite exhibits from all manufacturers of tools, implements or anything used by nurserymen in their work.

No charge will be made for space. Persons desiring to exhibit must make arrangements with the chairman of the committee promptly. A blank form of application must be filled out and placed in the hand of the chairman, stating the nature and character of the exhibit, and the space required.

Application for space will not be received after the first of June, and no exhibit will be allowed unless these requirements have been complied with.

While no charge will be made for space the committee will expect to be reimbursed for any expenses in handling the exhibit if it is sent to them to be put in place. Such expenses will only be for the cartage and labor in handling the exhibit. Exhibits must be sent to Detroit, all expenses paid. If exhibitors take entire charge of their exhibits of course no charge whatever will be made.

### RAILROAD RATES TO DETROIT

The secretary of the American Association of Nurserymen makes the following announcement regarding railroad rates to the Detroit convention:

All intelligent men know of the railroad agitation. It is brought home to us this year.

When the secretary made the usual request for reduced rates he was advised that it would be granted as it has been for years.

Almost immediately following, however, came the word that it would be refused.

Let no one stay away from the Detroit convention on this account. The reduction of rate to 2c per mile in many states give practically the same advantage. A fare and a third at 3c per mile is equivalent to 2c per mile both ways. In other words, it costs a man who had to pay three cents going, and one cent returning last year, or four cents in all, precisely the same amount this year.

### WICHITA NURSERY SALES

Wichita, Kan., March 29.—The Beacon, of this place, says:

"J. H. Elem and Vanardsdale Bros., of this city have incorporated a company and will plant 75,000 forest trees this spring on their farm in Woodward county, Okla. This sale was made by the well known Wichita Nursery."

"A reporter for The Beacon called at the nursery to-day and found twenty-five men at work packing and filling orders."

"Mr. Schell, the proprietor, said they

were receiving more orders than they were able to pack. This speaks well for an institution that only a few years ago started out without an acre of ground or an order. The superior quality of the stock and well rooted trees have given the best satisfaction and increased the sales every year. They have already shipped eight carloads of trees and expect to ship twenty-five cars before the season closes."

R. C. Peters & Sons, Ironshire, Mo., is composed of Reese C. Peters, Alfred W. Peters and Norman M. Peters.

## IN CENTRAL STATES

### ORDERS IN ADVANCE

**Buyers of Small Fruit Plants Might Profit if This Stock Were Ordered as is Other Kinds—Growing Demand for Blackberry and Red and Purple Raspberry Plants—Ohio Trade Good.**

New Carlisle, O., Apr. 11.—W. N. Searff: "Our wholesale spring trade is practically the same as last year. We will have no surplus to speak of. Our retail trade is running about 25 per cent. higher than last year. We have no way of knowing the outlook for fall, as nurserymen do not as a rule contract small fruit plants ahead; in fact, it is necessary to anticipate future sales only. It would be much better for both growers and dealers to place their orders in advance, as is done in other lines. In this way we could better prepare for our customers wants."

"There is a growing demand for blackberry plants, also for red and purple raspberry plants. We think that most of the surplus stock through the valley has been sold, and nurserymen are cleaning up their stock better than usual."

### SHORTAGE OF CHERRY

**So Marked as to Be Source of Serious Embarrassment to Many Buyers—Inverted Spring Disarranged Plans—Stock Generally Well Cleaned Up With the Exception of Plums.**

Xenia, O., April 11.—McNary & Gaines: "The inverted spring, coming warm end first, rather disarranged the regular order and threatened seriously to cut short the season."

"Stock generally has been well cleaned up, with the exception of plums. Kieffer were somewhat sluggish, but have disappeared."

"The shortage of cherry is so large as to be a source of serious embarrassment to many buyers."

### A VENERABLE APPLE ORCHARD

The oldest apple orchard in America, if not in the world, is said to be in the center of the ancient town of Manzano, 18 miles southwest of Estancia, Torrance county, New Mexico. Many of the trees are more than six feet in circumference, but all are still fruitful and vigorous, although neglected for generations. Little is known of the history of this orchard, but the oldest inhabitants of the valley of the Rio Grande remember the orchard from childhood, and claim that the trees have not changed in appearance since then. Venerable Mexicans and Pueblo Indians tell of visiting the orchard as far back as they can remember.

The Estancia valley has been peopled for ages, probably by the kinsmen of the natives found by the Spanish explorers at Gran Quivira, Abo and other ancient cities. Probably some Franciscan monk found his way to Manzano and there planted the seeds that have developed into these venerable trees. They are no doubt fully 300 years old.

William S. Husted, formerly manager of the Guarantee Nursery Co., a branch of R. G. Chase & Co., died at Geneva, N. Y., recently.

### CLOSE CLEAN-UP

**Demand Has Been Brisk for All Kinds of Stock at Painesville—Seldom Have Storrs & Harrison Company Cut More Stock Out of Orders at This Time of Year—Very Busy Since Season Opened.**

Painesville, O., April 11.—The Storrs & Harrison Co.: "As usual, we are very busy and have been since the season opened in March, and looks as though we were going to clean up close on nearly all kind of stock. Do not think we ever had to cut more stock out of orders at this time of the year than we are now."

### AT TROY, OHIO

Troy, O., April 12.—The Geo. Peters Nursery Co.: "Our sales for spring have been very good, both with the wholesale and retail trade, and the outlook for fall is also good, although it is a little early to know just how sales will run for fall."

### IN THE MIAMI VALLEY

Phoneton, O., April 11.—N. H. Albaugh: "The nursery trade started off slowly, after the holidays, and looked as if it would result in stagnation. The winter was an open one, and hindered the traveling of the agents, but about March 15th the business took a move and it looks now as if all would be cleaned up. About the usual amount of stock will be planted this spring."

### WEATHER BAD AT RICHMOND

Richmond, Va., April 19.—W. T. Hood & Co.: "We do not make a very heavy shipment in the spring as we sell mostly through agents for fall planting, and if we have any surplus, we generally offer to the trade and did not have much to offer this spring."

"Our agents' sales have been about the usual amount, and have had about the usual amount of retail nursery orders."

"The weather has not been favorable for planting this spring, a very warm March, the last week of which was like July weather, which caused everything to push out. Since then the weather has been very unfavorable for fruit and think most of the stone fruit has been killed."

"Our sales for next fall up to this time are better than last season, but as the fruit has been killed it will discourage the agents, and it will be hard for us to keep them at work."

"At present time our outlook is not favorable for a large supply of stock for fall; we are also very much behind with our spring planting."

"We had a freeze here the 10th of last October which caused a great many of both one and two year apples to crack open. As our buds are not starting well, they must have been hurt then, and as we have had some very hard freezes this month think some of the buds have been hurt, but will hope for the best."

M. J. Wragg, Waukeo, Ia., is one of the incorporators of the Ozark Development Co., to take over peach farms in Missouri. The capital stock is \$80,000.

### EXPECT A SCARCITY

**Indiana Nurserymen Believe There Will Be a Shortage on Many Items in the Fall and That Prices Will Rule Higher—Frost Damaged Fruit Crop—Weather Required Filling of Orders From Storage.**

Greenfield, Ind., April 14.—J. K. Henby & Son: "Although the season's sales are not over and we have not posted up our books for comparison, we are sure that our sales will run far ahead of last year. Orders are still coming in and we expect a good clean-up. Still have a surplus of Kieffer standard and dwarf pear, light grade cherry and peach; but expect these to be sold before the season is over."

"On account of the unusual warm weather in March and the rush of shipments in that month, we did not get all the stock dug we intended and now are required to fill almost all orders from storage on account of the foliage forming on the outside stock."

"To-day we have two inches of snow and the average temperature for this month so far taken at 7 a. m. has been 30 degrees above zero. This freezing has damaged our fruit crop and budded nursery stock as the first of April everything was out in full bloom and many of our peach, pear and plum buds were up two and three inches high."

"For fall we expect many items to be very scarce and prices to rule much higher than last year which will help compensate us in our losses by frost. At any rate we are optimistic and expect to pull out on top. We always have, you know."

"Wishing you continued success."

### H. M. SIMPSON & SONS

Vincennes, Ind., April 11.—H. W. Simpson & Sons: "We had little to offer this spring because of heavy sales last fall. However, we have about cleaned up all on hand except a few Japan plums. The outlook for fall seems to be good, though it is early to say as yet. Our stand of cherry buds now appears to be fine. We have our young stock all planted in the very best condition and it should all grow."

"We are having some cool weather which will likely injure fruit pretty badly, but we hope to have enough left to supply part of the demand. We confidently expect another good season at fair prices."

### PROSPECTS NEVER BETTER

Perry, O., April 10.—L. Green & Son Co.: "Referring to spring sales of nursery stock in this section we think it has been much above the average, a good many varieties of trees being entirely sold out and practically out of the market. The shipping season has been very agreeable and on the whole, we think the prospect for fall business never was better than at the present time."

The La Isla Fruit Company, capitalized at \$24,000, par value of shares \$100 each, has been organized, and a majority of the company are Dunkirk, N. Y., people. The company owns an orange and pineapple plantation in Porto Rico.



## UNDER SOUTHERN SKIES

### OVER-REACHED EXPECTATIONS

**Demand for Nursery Stock Heavy at Ironshire, Md.—Wet Season of Last Summer Affected Peach Stand—Fine Lot of Apple, California Privet and Grape—Several Inquiries for Fall Trade Received.**

Ironside, Md., April 17.—R. C. Peters & Sons: "Our spring delivery is now about over and in summing up we find that the demand for this spring has over-reached our expectations by some little bit, having disposed of about all of our available stock. We have had several inquiries for fall stock, but owing to the especially wet season with us last summer our buds did not take well; in fact, not over half a stand, which means we will have to buy considerable stock for this fall. This is with our peaches, but we have a fine lot of apple for sale this fall, which will be especially nice. We will also have a fine lot of California Privet and grape to offer for sale this fall and next spring.

"We had expected somewhat of a hitch in our business this season owing to the change of firm name, address and management, to some extent; but we have reasons to feel very much complimented at the bulk of business, there being, apparently, no set-back whatever.

"Trusting everything is well with the AMERICAN FRUITS."

### BRACER TO TREE GROWER

**Good Fruit Crop Throughout the South Has Set and Will Cause Demand for Nursery Stock—Huntsville Nurserymen Have Satisfactory Showing—Light Peach and Japan Plum were in Surplus**

Huntsville, Ala., April 12.—H. B. Chase, president Chase Nursery Co.: "On the whole the season's business in this district will show up well. The very early spring has disarranged plans somewhat and materially reduced the selling period; but we think all Huntsville nurserymen will have a satisfactory showing when the figures for the year are all in. Light peach and Japan plum were in surplus in this section and quite a few were cremated. Other stock cleaned out nicely.

"A good fruit crop is set throughout the South, and, with no misfortune, will act as a bracer to the tree grower this coming year. We think prospects for 1907-1908 are very good."

### GOOD PROSPECTS IN TEXAS

Tyler, Tex., April 17.—John F. Sneed: "Our last fall and spring sales of fruit trees have been very satisfactory and it seems now that the next fall is going to be extra good as we are selling a great many trees now for fall deliveries.

"AMERICAN FRUITS is always a welcome visitor which comes to our office regularly."

Siberia is the latest market for Oregon apples. A carload of Hood River's finest was shipped last night to Seattle, there to be re-shipped for Vladivostok. The apples will have an ocean voyage of about thirty days. Upon arrival at Vladivostok a part of the consignment will go inland on the Siberian railway, says the Portland Oregonian.

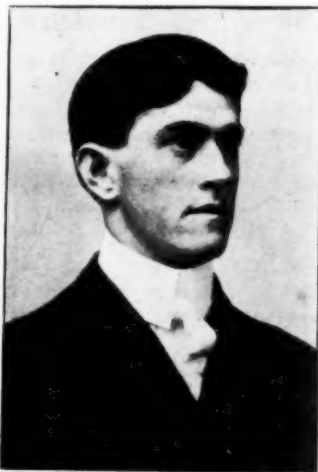
### FROST IN TENNESSEE

**Cold of April 13th Caused Considerable Damage to Peach Block at Pulaski—Stock Will Have to be Cut Back—Apple Blocks Doing Well—Handsome Bunch of Orders for Fall—Prospects Good**

Pulaski, Tenn., April 15.—Giles County Nursery Co.: "Our spring sales were better than for five years past. We have already a handsome bunch of orders for fall with good prospect for a good year.

"We had a killing frost on the night of the 13th, which killed all the fruit crop in this section. Plenty of ice was in evidence on the following morning. We have between 150,000 and 200,000 peaches budded that were growing nicely. Most of them were burnt by the frost which will necessitate cutting them back, which will cause some crooked trees.

"Our apple blocks are doing well at the present. With best wishes for your paper."



BEN DAVIS  
Ozark Nursery Co., Tahlequah, Okla.

### COLLECTIONS BETTER THAN USUAL

Columbia, Tenn., April 12.—W. Y. C. Grant: "Sales for nursery stock this spring in my section have been fairly good; collections better than usual. However, I am principally a retail nurseryman, selling the most of my stock through agents.

"We have just had two slight freezes and several frosts that have damaged fruit greatly in this section. Sales for fall are just commencing, but I think the prospect as good as usual. The cold weather that has been on us for the past week will, in my opinion, lessen the sale for nursery stock very much on account of the fruit being killed."

Charles M. Peters is proprietor of the Snow Hill Nurseries, at Snow Hill, Md.

Secretary John Hall has issued the official report of the fifty-second annual meeting of the Western New York Horticultural Society. This is one of the most valuable of horticultural annuals. It can be had by the payment of \$1 for membership in the society. A portrait of George Ellwanger, deceased, is the frontispiece of this issue. The book is well illustrated and is unusually interesting and valuable.

### MILLION GRAPE CUTTINGS

**Charles M. Peters Has Planted Them in Favorable Weather at Snow Hill, Md.—Demand for Grape Vines This Spring Far Exceeded the Supply—Apple Well Cleaned Up—Some Surplus of Peach—Prospects Good.**

Snow Hill, Md., April 12.—Charles M. Peters: "I think spring sales of nursery stock upon a whole equal to spring, 1906. Grapevine demand far exceeded the supply, and from present prospects I see no reason why the demand should not be good for fall as I am now receiving orders to be grown ahead.

"Some peach will be in surplus in a few varieties that do not seem to be wanted, and, strange to say, varieties now in excess were in strong demand last spring and we ran short. Apples, I think, pretty closely sold. I was at my brother's yesterday and he said he thought he would have very little surplus outside of a few varieties of peach. If they were late yellow kinds they would all be gone.

"The last ten days of cool weather have brought in orders that otherwise would probably not come, as the last week in March was exceptionally warm here, and had it continued would have advanced trees too much to permit of shipment for long distance.

"I am now nearly through planting one million grape cuttings; weather very favorable for them."

### ROUGH WEATHER AT BALTIMORE

Baltimore, Md., April 10.—Franklin Davis Nursery Co.: "We are having rough weather now for this time of the year, which is delaying our planting; though we hope for good weather soon to enable us to rush it through.

"Orders are and have been coming daily, and we feel much encouraged as a result. It will take us several weeks yet to finish our spring shipments."

### QUIET AT CHATTANOOGA

Chattanooga, Tenn., April 13.—D. W. Hunter, proprietor Chattanooga Nurseries: "Spring sales with us have been very dull, more so than for several seasons past. We are not traveling any retail salesmen, and as wholesale trade does not open up until the middle of the summer, we are unable to advise as to our prospects for fall sales at this time."

### PLEASED WITH RESULTS

THE GROWERS SUPPLY CO., Baltimore—"We are pleased with the results from your April issue and may give you more in the future."

The Phoenix Nursery Co., Bloomington, Ill., last month donated palms, cut flowers and other decorations for a benefit ball given in Bloomington.

C. N. Olston, nurseryman, has moved to the Dr. Collier place in East Brookings, S. D., where the Sioux Valley Nursery Co., of which he is manager, will raise its stock.

H. W. Henry, La Porte, Ind., fathered an entomology bill in his state legislature.



## FROM WESTERN POINTS

### WOULD HAVE BEEN HEAVY

**Deliveries at Nursery, Mo., Seriously Affected By Unseasonable Weather—Stock From Holland, France and Eastern Points so Much Delayed That Many Items Had to be Canceled.**

Nursery, Mo., April 12.—H. J. Weber & Sons: "If our season had been seasonable we would have had one of the largest delivery seasons in the history of our business; but as it is, we had summer weather throughout March, many days the thermometer registering 85 degrees, and stock in the nursery row advanced to such an extent at the end of one week of this exceptional weather that it was impossible to handle same with satisfaction.

"We are now having a relapse; it has been freezing of nights, with raw cold winds that have injured prospects for a good fruit crop; and while there is still considerable demand for stock, we are unable to supply a great portion of the wants. Another week will put us out of business for the coming year.

"Then again all stock coming in from Holland, France and Eastern points has been so delayed that we have been compelled to cancel many items on orders that ordinarily could have been filled complete.

"It is yet too early to say how we will come out, but indications are that we will clean up pretty nicely, especially on such stock as was dug early."

### SALES LARGER THAN EVER

**Stock Well Sold Out at Beatrice, Neb.—Black Locust Seedlings Dragged at First But Afterward Went Forward Well to a Clean-Up—Many Inquiries for Stock For Next Fall's Delivery.**

Beatrice, Neb., April 11.—Carl Sondergerger: "Our sales this spring have been unusually large, larger than ever before, and by the time delivery is over we will have sold out pretty clean in everything we have on hand. While for a short time Black Locust seedlings seemed to be a drag on the market, we have entirely sold out in same and at good prices.

"We are very well satisfied with this season's business. At the present time we have a good many inquiries for large lots of trees for next fall and so we think the outlook for fall business is all O. K."

### NURSERY STOCK DESTROYED

Hood River, Ore., advices state: "By a decision which was arrived at Tuesday by Commissioner Weber, of The Dallas, and County Fruit Inspector Castner, about \$1,000 worth of nursery stock belonging to N. B. Harvey of the Milwaukee Nurseries and which is said to have been infected with San Jose scale was burned. The trees were being handled by Rosiger & Guignard and were at their place when the discovery was made that they were infected.

"Mr. Harvey made no objection to complying with the order for the destruction of the trees and said he was willing to abide by the decision although it was about the same as burning up a \$1,000 bill to him."

### OZARK NURSERY COMPANY

**New Firm in Oklahoma—Successors to Ben Davis Nursery Company and Parker Nurseries—Headquarters at Tahlequah—Fathers of the Young Proprietors Were Pioneer Nurserymen of Northwest Arkansas.**

The Ozark Nursery Co., Tahlequah, Okla., is a new concern, succeeding the Ben Davis Nurseries, of Bentonville, Ark., and the Parker Nurseries, of Fayetteville, Ark. The proprietors are Ben Davis and George Parker.

Of the new firm one of the members says: "The Ben Davis Nursery, Bentonville, Ark., and the Parker Nurseries, Fayetteville, Ark., have been consolidated and a new plant established at this place. We have ideal nursery land here, and good facilities for handling a first-class nursery business. We are both young men in years, but old in the tree business, our fathers having been the pioneer nurserymen of Northwest Arkansas, and we have 'grown up' in the business. We expect



GEORGE PARKER  
Ozark Nursery Co., Tahlequah, Okla.

to grow a general line of nursery stock and expect to add a greenhouse to our establishment."

### CONDITIONS IN KENTUCKY

Warsaw, Ky., April 20.—The Donaldson Co.: "We have had all we could do, but owing to the warm weather in the early part of March it started stock so that our season was cut short at least a month. We also had two very disastrous floods during February and March, which destroyed a good deal of stock and cut us off from shipping for nearly ten days. On the whole, however, we have done our usual business, but owing to weather conditions our sales were not up to what we expected.

"We believe the outlook for next fall and spring is exceedingly bright, but the severe frosts of the past few days have injured considerable stock, especially stock in bud, which was just starting good. Some lines of shrubs and ornamentals are completely exhausted."

George H. Whiting, Yankton, S. D., reports a heavy spring trade and nurserymen rushed with work.

### THE SHORTEST SEASON

**As a Result Many Were Disappointed on Late Sales in Kansas—Mercury Reaching 100 Degrees in March Brought Out Foliage Quickly—Stock of Most Kinds Cleaned Up Pretty Closely, Especially Peach, Cherry, Pear and Grape.**

Parsons, Kan., April 15.—E. P. Bernardin: "Spring business was very good throughout this section for the season we had. It was the shortest we can ever remember of and as a result many were disappointed on late sales. The month of February was a very warm one and March was warmer, many days in March the mercury standing at 100. This had a tendency to bring out the foliage very quick and to put the planters to work in the fields and cut short all late sales. The early season made sales open up earlier than usual and I think you will find that all did about their usual amount of business, but with a later season it would have been a record breaker.

"Stock of most kinds was cleaned up pretty close, especially peach, cherry, pear and grape.

"Prices were good and most of the nurserymen should wind up the year with the balance on the right side of the ledger. This will have a tendency to make a good attendance at the annual meeting, which should be a record breaker at Detroit next June."

### KANSAS FRUIT PROSPECTS

**Seriously Affected, It is Believed, by Cold—Mercury Seven Degrees Below Freezing Point April 12th and 13th—Damage to Fruit May Affect Next Fall's Nursery Trade—Surplus of Plum and Crab—Heavy Demand for Cherry.**

Topeka, Kan., April 15.—L. R. Taylor & Sons: "Spring sales were very good; better than usual in that stock was practically cleaned up by April 1st, except plum and crabs, demand very light for these. The demand for cherry here was heavy, and our stock was exhausted by time packing season opened.

"Owing to unseasonable weather during March—summer weather—fruit trees were in full bloom by April 1st. Last Friday and Saturday mornings it was six and seven degrees below freezing, ruining all fruit prospects. Presume this will have much to do with next fall trade, and could not therefore make a prediction as to what that trade will be at this time."

### ONLY ONE THAT SHOWS PROFIT

**AMERICAN FRUITS is the only strictly Nursery Trade Journal whose yearly balance sheet shows a profit.**

**Yet its circulation is the largest and its advertising rates are the lowest.**

**In three years' time it has outstripped all competitors.**

The Albaugh Nursery and Orchard Company, Phoneton, O., is composed of N. H. Albaugh, president; F. E. Freeman, vice-president; Ida May Albaugh, secretary; F. G. Withoft, treasurer. A guaranty is given with each purchase. The company has a capital stock of \$50,000.

## AMERICAN FRUITS

An international monthly Nursery Trade Journal, circulating throughout the United States and Canada and in foreign countries, covering every branch of the industry. A Business Journal for Business Men.

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E. J. SEAGER

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Drafts on New York, or postal orders, instead of checks, are requested.

Correspondence from all points and articles of all kinds, of interest to the Nursery Trade, and allied topics are solicited.

Rochester, N. Y., May, 1907

### NURSERY ASSOCIATIONS

**American Association of Nurserymen**—President, Orlando Harrison, Berlin, Md.; secretary, George C. Seager, Rochester, N. Y.

**American Nurserymen's Protective Association**—President, R. C. Berckmans, Augusta, Ga.; vice-president, A. L. Brooke; secretary, Thomas B. Meehan, Dreshertown, Pa.; treasurer, Peter Youngers. Meets annually in June.

**American Retail Nurserymen's Protective Association**—President, Charles J. Brown, Rochester, N. Y.; secretary, Guy A. Bryant, Princeton, Ill. Meets annually in June.

**Association of Oklahoma Nurserymen**—President, J. A. Lopeman, Enid, Okla. Terr.; secretary, C. E. Garee Noble, Okla. Terr.

**Canadian Association of Nurserymen**—President, E. D. Smith, Winona; Secretary, C. C. R. Morden, Niagara Falls.

**Connecticut Nurserymen's Association**—President, John S. Barnes, Yaleville; Secretary, Frank E. Conine, Stratford.

**Eastern Association of Nurserymen**—President, W. C. Barry, Rochester, N. Y.; secretary-treasurer, William Pitkin, Rochester, N. Y. Meets annually in January.

**National Association of Retail Nurserymen**—President, William Pitkin, Rochester, N. Y.; secretary, F. E. Grover, Rochester, N. Y.

**Nurserymen's Mutual Protective Association**—President, N. H. Albaugh, Phoneton, O.; secretary, George C. Seager, Rochester, N. Y. Meets annually in June.

**Pacific Coast Association of Nurserymen**—President, F. W. Power, Chico, Cal.; secretary-treasurer, C. A. Tonneson, Tacoma, Wash. Meets annually in June.

**Pennsylvania Nurserymen's Association**—President, W. H. Moon, Morrisville, Pa.; secretary, Earl Peters, Mt. Holly Springs, Pa.

**Southern Nurserymen's Association**—President, John A. Young, Greensboro, N. C.; Secretary, Charles T. Smith, Concord, Ga.

**Tennessee Nurserymen's Association**—President, J. C. Hale, Winchester; secretary, G. M. Bentley, Knoxville.

**Texas Nurserymen's Association**—President, E. M. Kirkpatrick, McKinney, Tex.; secretary, F. W. Malley, Garison, Tex.

**Western Association of Nurserymen**—President, A. Willis, Ottawa, Kan.; secretary, E. J. Holman, Leavenworth, Kan. Meets in July and December at Kansas City.

**West Virginia Nurserymen's Association**—President, W. A. Gold, Mason City; secretary, R. R. Harris, Harrisville.

### AMERICAN ASSOCIATION

President, Orlando Harrison, Berlin, Md.; vice-president, J. W. Hill, Des Moines, Ia.; secretary, George C. Seager, Rochester, N. Y.; treasurer, C. L. Yates, Rochester, N. Y. Executive Committee—Emery Albertson, Bridgeport, Ind.; J. H. Dayton, Painesville, Ohio; F. H. Stannard, Ottawa, Kansas.

Transportation—W. C. Reed, Vincennes, Indiana. Tariff—J. C. Hale, Winchester, Tenn. Ways and Means—J. W. Hill, Des Moines, Iowa. Legislation—R. C. Berckmans, Augusta, Ga. Programme—Eugene Stark, Louisiana, Mo. Publicity—J. M. Irvine, St. Joseph, Mo. Exhibits—Thomas B. Meehan, Dreshertown, Pa.

National Council of Horticulture—Charles J. Maloy, Rochester, N. Y.

Arrangements—Charles A. Ilgenfritz, Monroe, Mich.

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## ADVANCE IN PRICES

We present in this issue a suggestion by a Western nursery firm regarding an advance in the prices of nursery stock. It is shown that planters are appreciating the necessity for procuring the best nursery stock in order to secure the best results. And nurserymen have been studying the question of the cost of production of such stock. It is seen that stock of high grade cannot well be sold at the prices that have been maintained, for labor and other expenses have increased.

At the coming convention of the American Association of Nurserymen this subject will undoubtedly be discussed. It will be remembered that at one of the recent conventions this matter was considered at the urgent suggestion of a Michigan nurseryman who even at that time saw the necessity, on the part of the nurseryman, for knowing as nearly as possible what it was costing him to produce his stock, so that he might charge for it accordingly.

Our correspondent suggests that lack of organization among the discerning nurserymen, and the practice of sending wholesale lists where they should not go should arouse the members of the American Association to action that a commission may be deemed advisable, to prepare a list of nurserymen who are entitled to the courtesies of those who believe in sound business principles.

Chairman Eugene W. Stark of the program committee of the American Association, in a communication to the secretary, says with regard to matters to come before the Association in Detroit:

"I might add that many nurserymen are inquiring if the time has not arrived to make a general advance in prices. It looks now as if the increased cost of labor, higher prices for all kinds of nurserymen's supplies makes such a step necessary if nurserymen are to show a balance on the right side of the ledger. This will be one of the questions to come out of the box and every one will be given a chance to have his say."

### ARE YOU A MEMBER?

So opportune is the announcement regarding membership in the American Association of Nurserymen, contained in the circular of information sent out last month by Secretary Seager of the Association, that we present it herewith and urge upon all nurserymen its careful perusal:

"Every nurseryman in the United States owes it to himself and to his brother nurserymen to become a member of the American Association of Nurserymen.

"The work accomplished has been of incalculable value to all concerned. A great deal of it cannot be located, but the saving of \$50,000 in one year on freight charges is a definite fact which can be counted so that even 'he who runs may read.'

"The active work has been done by a few and at great personal sacrifice in most cases. The expense has been paid by less than five hundred individuals and firms out of three thousand who should have joined. This is not in accord with the spirit of equity which actuates more than any other class the spirit of those who have to do with the soil.

"Will you join this year? Join from a selfish motive for you will get more than you

pay; join because your conscience talks to you; join because your rule is to pay for what you get; join from any motive, but join anyway.

"The harvest truly is plenteous but the laborers are few.' Let's not have it that way any longer in the nursery industry.

"So much has been accomplished in the past and it is only a suggestion of what may be accomplished in the future if the nurserymen will only get together.

"Don't let the small increase in annual fee deter you. It was decided upon at Dallas to meet the exigencies of the situation. It seemed so necessary that leading nurserymen subscribed to a guaranty fund to make up any deficiency. Don't let them be called upon. They won't be if every nurseryman will help along to the extent of his ability.

"If you don't agree with what has been done go to Detroit and say so. Open and full discussion is what is wanted. Above all do not stay out. Get in line if you have not been there and remain in line if you have been there.

"Increased membership is the chief consideration. There is strength in numbers and the fees pay the expenses, or at least a large portion. Let every nurseryman send in his fee of Five Dollars. He can make no better investment. It will satisfy the demands of his conscience; it will pay him a generous return on his money by enabling the Association to keep the advantage gained; it will enroll his name among the best men in the industry and it will pay for the 'eternal vigilance,' which alone is the price of safety when dealing with railroads and legislatures."

### GRADED NURSERY STOCK

We are pleased to note that President Harrison of the American Association has taken steps to insure a practical discussion, at the Detroit convention, of the important topic of graded nursery stock. There are several matters that should receive the benefit resulting from the establishment of a standard; this is one of them.

Following are the names of those comprising a committee appointed by the president on standard grades of various kinds of nursery stock:

R. G. Chase of R. G. Chase & Co., Geneva, N. Y., Chairman; W. F. Heikes, Huntsville Wholesale Nurseries, Huntsville, Ala.; Lewis Chase, of Chase & Co., Rochester, N. Y.; Robt. George, of Storrs, Harrison & Co., Painesville, O.; D. S. Lake of Shenandoah Nurseries, Shenandoah, Ia.; W. P. Stark, of Stark Brothers Nursery & Orchard Co., Louisiana, Mo.; H. P. Kelsey, Salem, Mass.; William H. Moon, of William H. Moon & Co., Morrisville, Pa.; D. Z. Morris, of Brown Bros. Co., Brown's Nurseries, Ontario, Canada.

Commenting upon this matter, President Harrison says:

"In selecting this committee, I have named both growers and buyers of nursery stock, men who have had several years of experience. I hope to have a report from this committee at the next convention, giving a list of grades that we all can grade by. It will save disputes and much loss."

A dispatch from Herkimer, N. Y., says: "A representative of a large nursery firm near Rochester, has been in town looking over the section just south of the village with a view of putting in a branch here."



## ASSOCIATION MATTERS

### NEW ERA IN NURSERY BUSINESS

**Orchardists are Fully Awake to the Advisability of the Best Quality of Nursery Stock and are Willing to Pay What Such Stock is Worth—Nurserymen Have Learned What it Costs to Produce Good Stock and Will Charge Accordingly—Practical Suggestions to the Trade**

Winfield, Kan., April 15.—Cooper & Moncrief: "Spring trade with us is much better than we have ever enjoyed in any previous year, as up to one month ago our spring sales booked were \$25,000 in excess of any past spring delivery.

"Our greatest difficulty has been to fill all orders promptly, which we managed to do only by running part of our crew 15 hours a day and running two packing shifts, working until midnight since January 1st.

"While apple was a little slow early in the season, it has been brisk in past month and all lines of stock seem to be in demand, except plum, which has been rather slow. Cherry, Mahaleb and Speciosa Catalpa have been especially in demand and we were unable to fill many orders in these lines.

"The outlook for next year is very promising, for while some line later in the season may develop a little slow, the outlook at the present time is good for all lines.

"In fact, we believe that now is the time when there is at hand a new era for the nursery business. In the past nurserymen have not been realizing for stock what they should realize, due to the fact that many of them were not posted on the real costs of growing good nursery stock and have endeavored to sell stock altogether too cheap, while good reliable nurserymen who were posted, have made, we believe, the mistake of trying to meet this competition.

"Never at a time in the history of the fruit-growing industry have planters before been so fully awakened to the need

of the very best quality in nursery stock. In fact, they are willing to pay for quality. Nurserymen, both wholesale and retail, should take advantage of this fact and endeavor to grow better quality nursery stock and charge sufficient money for same to enable them to follow a calling with dignity and a good paying investment rather than, as many of them have done in the past, barely making both ends meet at the close of the season and some even failing to do that.

"Co-operation in the past has been attempted several times by nurserymen trying to agree together to maintain satisfactory prices. Such action now is neither possible, nor would it be popular, but if the better class of nurserymen who are growing the best stock would charge better prices for the stock and not recognize as nurserymen unreliable firms whose cry is cheap stock, we believe that the nursery business at this time could be raised into a far better business.

"In fact, to the detriment of all nurserymen, many commercial planters, small dealers and unreliable people are receiving the benefit of wholesale lists, due to the fact of a lack of organization among the better class of nurserymen. Would it not be well for this topic to be taken up at the Detroit meeting and some action taken toward the creation of a commission of four or five able men to get out a nurserymen's list which should be recognized as nurserymen and another list of dealers and unreliable growers who are not entitled to the same courtesies as should be shown to list No. 1?"

### DEARTH OF STOCK

**Would Have Resulted From Heavy Demand Had Weather Conditions Been Favorable in March—Cherry and Peach Especially Well Cleaned Up—Apple and Pear in Surplus in Missouri.**

New Haven, Mo., April 11.—New Haven Nurseries: "The shipping season opened here about March 1st with about the usual weather conditions at that time. About March 10th, however, it became excessively warm, the temperature ranging from 70 to 90 degrees in the shade for about two weeks. As this condition continued almost till the 1st of April, it had its effect on the mail order and local nursery trade.

"Stock, however, in quantity was not plentiful and we believe that most varieties are cleaned up pretty well, and we sincerely believe that, had weather conditions been more favorable during March, a great scarcity in all lines would have prevailed. As it is, we believe there is not much left over in cherry and peach, but the demand was not what we could have wished on some varieties and grades of apple and pear.

"The season just at this time being a little problematical, it is not an easy matter to make even a fair guess for fall trade conditions. Planting is about over, but the peach seed do not seem to be doing much good. They made a brave start during the warm weather in March, but the cool weather since the 1st of April has kept them at a standstill and has given wire worms and grubs their fullest opportunity and we have no doubt that they have made good use of the time.

"The severe frosts that we have been having may have some effect on the buds, especially the peach which have grown one to six inches, and is very likely to show pretty general loss to the fruit in pear and cherry."

### HEADQUARTERS OF THE DETROIT CONVENTION



## COMMERCIAL ORCHARDS

### NURSERY AND ORCHARD INSPECTION

**Importance of Care in Preventing Dissemination of San Jose Scale—Necessity for Thorough Work—Instances where Carelessness Caused Serious Loss to Nurserymen Who Were in no Way to Blame.**

PROFESSOR CONRADI, TEXAS

The San Jose scale was introduced into California about 1873 and was not discovered until it had become a serious pest. In 1893 it was discovered in the East. It was at Charlottesville, Va., where it had been introduced from nurseries in New Jersey. Subsequent investigations showed that it had been shipped to New Jersey as early as 1886 or 1887 in a consignment of Kelsey plums from the San Jose region of California. All these years, from 1886 or 1887 to 1893, these New Jersey nurseries had been selling and shipping stock to other parts of the country. Wherever infested plants were received new centers of infestation broke out, and thus the insect spread over the fruit sections of our country.

It is not necessary to confine ourselves to international and interstate shipments to convince ourselves of the importance of the employment of experts to guard our horticultural interests. A few reminiscences from the writer's experience when a nursery and orchard inspector will serve to illustrate how these pests may be disseminated after they have been established in the state.

One morning the writer when on an inspection trip rode by a railroad station where several gentlemen were unloading nursery stock from a freight car. The entire shipment contained 18,000 trees.

Upon examination it was found that 50 per cent. of this stock was infested with San Jose scale and scurfy bark louse. When the consignee was asked to produce the inspection certificate, which by law was required to cover the stock, he gladly consented. The certificate read as follows:

"This is to certify that the nursery and premises of Mr. J. T. B. were inspected and found to be apparently free from dangerously injurious pests and fungus diseases."

This was signed by one of the best living state entomologists, whose sincerity and good intentions are not doubted by any one. The consignee himself was innocent, as he did not know the insects when he saw them. The shipment was at once traced, and it was found that it never came from the place where the certificate showed the inspection to have been made. Further investigation showed the consignor to be a nursery broker or tree jobber. In order to secure the inspection certificate, he had a lot of clean trees inspected. Under this certificate he sent out over the state any infested stock that could be procured cheap, owing to its worthless, infested condition.

In another case specimens of infested twigs were sent by a party whose trees were infested with San Jose scale. Upon visiting his place it was found that they were young trees set out the preceding winter. The address of the nurseryman from whom these trees were obtained was procured, and soon after this nursery was examined. On one "block" of trees the

scale was abundant; active young were crawling about on the bark. This nurseryman is conscientious, and I would not be afraid that he would knowingly send me bad trees. He had a certificate of inspection, issued only a short time previous and made remark as follows: "I paid for the inspection because I felt that the inspector knew more about this than I did. What did I pay inspection fee for? Was it not to permit me to sell stock? What good does it do me to have this permission if that is not a reasonable guarantee that my stock is safe to send? I have sent out considerable stock from this 'block' and it does me an endless amount of harm."

We know of one orchard that has only two trees seriously infested. They are in an angle nearest badly infested orchards and both have bird nests in them. We have examined bird nests and have captured and examined birds in an infested orchard to convince ourselves that they carry scale.

Several seasons ago we were spraying an infested orchard in one of the Northern States. At dinner time one of the workmen took his dinner pail and ate the contents under an apple tree in an orchard near by. When approached by the writer his hat and clothing had scale on them and he had been sitting under a perfectly clean tree during the last thirty minutes leaning against the trunk. Many other illustrations could be cited, but let this suffice.

We know that as the broods are not defined these crawling specimens are in evidence on every infested tree during the entire growing season. They may then be carried by birds, bees and other insects. They may be blown by the wind, and frequently, while spraying an infested orchard, careless operators carry them on their hands and clothing. After they have become stationary they may be carried by the plowman when cultivating the orchard. Correspondents often wrap infested twigs carelessly when transmitting them through the mails for identification.

#### FOR HIGHWAY COMMISSION

The Ellwanger & Barry Nurseries, of Rochester, N. Y., have been awarded a contract by the Massachusetts State Highway Commission to furnish 4,000 trees, including maple, elm, willow, plane, ash and oak, for the sum of \$1,101.

#### NEW OHIO INSPECTOR

The Ohio State Board of Agriculture has elected C. W. Mally State Inspector of orchards and nurseries to succeed A. F. Burgess, resigned. Professor Mally has until lately been employed by the British Government in South Africa. He is now in Texas. He was at one time connected with the Ohio Experimental Station at Wooster.

A. J. Brown, Geneva, Neb., has contributed an article on planting raspberries and strawberries to a pamphlet issued by the Nebraska Horticultural Society.

### NEW YORK LEADS

In a special dispatch to the Kansas City Post from Washington, D. C., Leslie J. Perry says:

Austin Kimball of New York city, the biggest dealer in apples in this country, in a recent interview here on American apples gave out some interesting information. He says that from the far west, Kansas, Missouri, Colorado, Oregon, etc., there is a daily delivery of twenty carloads of apples in New York. He considers the Oregon Spitzenbergen the greatest apple now sold, always excepting the magnificent Albemarle pippin. This famous Virginia apple has long held first place, but the entire crop is annually sold to keen English purchasers at fabulous prices. Its flavor is a marvel.

The Spitzenbergen of the Champlain district of New York has stood a good second for many years, and now the Oregon Spitzenbergen, according to Mr. Kimball, looms above the horizon of appledom for second if not first place. Some of the Colorado apples from the high mountain regions are becoming popular.

But despite the size and beauty of the western product, always noteworthy features, Mr. Kimball states that New York is now and must always be among the first in apple production, her Baldwins being the best for all round commercial purposes of any, and unlike the Albemarle pippin, in quantity sufficient to always supply a large demand. He also asserted that the apples of the east excel in quality those of the same variety grown in the west. He spoke well of the two leading varieties in Missouri and Kansas, the winesaps and Ben Davis.

The York imperial is the principal apple of Maryland and Virginia. Kimball bought last year the whole crop of a producer near Martinsburg, W. Va., for \$25,000. This year the apple crop of the Virginias was practically a failure. It seems to be a natural law that there cannot be two bumper crops in succession. After a heavy yield apple trees appear to require a rest. He says, however, that the western crop was a full one.

#### HAULING TREES BY TROLLEY

This morning the West Chester Street Railway Co. made an innovation in the hauling of trees from West Chester nurseries, says the West Chester, Pa., News of March 30th. A large gondola car was loaded at the nurseries on North High street, hauled to Market street, and transferred to the Kennett line for shipment. This may lead to further developments in tree shipments by electric railway—and also make our main street a freight channel.

#### INSPECTORS ARE RUSHED

With only three deputies to do the work of ten, Horticultural Inspector Joseph Brown of N. Yakima, Wash., is having much trouble in his work. With 1,000,000 trees which must be personally inspected by an inspector before they are planted, it can be seen that the task is sufficient to give the inspector some worry. Mr. Brown stated that he had enough work to keep ten deputies busy, but he could not get them and consequently the work would have to be performed with the present force.



## IN NURSERY ROWS

### ADVANCE IN PRICES FOR FALL

**Indications Among Southern Nurserymen Who See With Others the Necessity Therefor, Due to Increase in Wages and Nursery Requisites—Business in Florida Affected by Extreme Drought—Nursery Planting Late—Blocks Well Cleaned Up.**

Jacksonville, Fla., April 15.—C. M. Griffing, Secretary Griffing Brothers Co.: "We have no clearly defined fall or spring trade; our shipping season continuing from about November to April 1st. The season's business has been satisfactory as a whole. However, in some lines the movement of stock has been rather slow, owing to the severe drought that has prevailed throughout the entire South, which deferred planting until late in the season and in some cases until another year. Our blocks are as a rule well cleaned up, especially in peaches, budded and grafted pecans and roses which are three of our leaders.

"Owing to the extreme drought, nursery planting has been late and as a whole is not as satisfactory as in normal seasons. The present prospects indicate a shortage in peaches, plums and in some minor lines of stock. It is generally reported that the propagation of pecans by grafting is from 25 to 35 per cent. short of normal owing to the unfavorable season.

"Inquiry for fall trade is good for so early in the season and we look forward to a good fall and winter business, with some advance in prices, which would only be in keeping with the increased cost of production, owing to the general increase in wages and nursery requisites of all kinds."

### STEAMBOAT RATES TO DETROIT

Some of those who expect to attend the Detroit convention of the American Association of Nurserymen next month may choose to go by boat on the lakes. Secretary Seager has received word as follows from the Detroit and Buffalo Steamboat Company:

"We will make you a special rate for party of ten or more people between Buffalo and Detroit, round trip, all traveling together, of \$5.00 per capita for transportation, tickets good for five days.

"For party of ten or more people all traveling together on one ticket between Cleveland and Detroit we will tender you a \$2.50 fare per capita each for transportation, round trip, five day limit.

"The regular fare from Buffalo to Detroit is \$3.50 one way, or \$6.50 round trip for transportation. Regular fare from Cleveland to Detroit is \$2.00 one way, or \$3.50 round trip for transportation."

### CHANGE AT BENTON HARBOR

T. F. Andrews, who has been with the West Michigan nurseries for six years in all, has resigned his position as secretary, and with the first day of April begins as sales manager of the Chase Brothers' company at Rochester, N. Y., said to be the largest retail nursery in the world. The position which Mr. Andrews will fill was made vacant by the death of a man who had been with the company for twenty-one years. H. L. Bird, who has been the manager and treasurer of the West Michigan nurseries, has been elected secretary and treasurer, and will retain the position as manager.

### NURSERY BILL KILLED

The bill introduced in the Minnesota legislature by F. T. White of Elk River, regulating the sale of nursery stock, was killed by the house committee on horticulture. The bill was intended to prevent the spread of disease and required the licensing of nurserymen. It was contended that the bill would not hit the proper people and several nurserymen protested against the bill at the hearing.

### NEW KANSAS LAW

A new inspection law has been passed in Kansas. It was introduced in the legislature by Senator Stannard. The Kansas Entomological Commission consists of F. D. Coburn, president, who is also secretary of the State Board of Agriculture; Fred Wellhouse, secretary, who is also secretary of the State Horticultural Society; E. A. Poponoe, entomologist at the Kansas State Agricultural College; S. J. Hunter, entomologist at the Kansas State University, and F. H. Stannard.

### BLACKFOOT, IDAHO PLANS

Advices from Twin Falls, Idaho, state: "O. F. Smith, proprietor of the Blackfoot Nursery, of Blackfoot, is in the city for a few days visiting his daughter, Mrs. George Schumaker. Mr. Smith is the pioneer in the nursery business on the Upper Snake river and has been located in Blackfoot for the past eleven years. He has a nursery there of sixty acres, besides several large packing houses. Mr. Smith is in the city with the intention of forming a stock company here for the purpose of carrying on the nursery business on a large scale."

### NURSERY FOR PROSSER

Prosser, Wash., April 17.—The Yakima Nursery Co. of North Yakima, is preparing to locate a nursery here, having obtained ten acres of irrigated land which will be used for this purpose. Prosser has no nursery at present and this will be a welcome addition to the growing list of enterprises.

### RE-ORDER FROM KOBE, JAPAN

Ellwanger & Barry, Rochester, N. Y., before the Russo-Japanese war, shipped nursery stock to Kobe, Japan. The shipment was delayed on account of the war, but notwithstanding that it was sixty-two days en route, it was highly satisfactory. This spring an order for more stock by express was received from the same customer.

Important concessions have been made by the Illinois Central Road to Southern fruit growers. At their request it has reduced the minimum car load from 20,000 to 18,000 pounds. It also has consented to reduce rates on fruit shipments of 4 cents a hundred pounds when shipped in carload lots. Refrigerator cars of fruit and vegetables are to have the right of way and to go forward immediately after being loaded.

E. A. Smith, vice-president of the Jewell Nursery Co., Lake City, Minn., has purchased from the N. J. Bliss estate the commodious home which he occupies on North High street, in Lake City.

Mr. Bower, proprietor of the old Gage nurseries, Beatrice, Neb., says that he had a rushing business this spring.

### NURSERYMEN PROTEST

**They Say that New Law in South Dakota Favors Catalogue Houses—Requires Fee and Bond for \$5,000 and Must Specify where Each Tree, Shrub or Vine was Grown.**

Many of the nurserymen of the state are bitterly complaining of the provisions of a law enacted by the recent legislature which relates to the carrying on of a nursery business in the state, says a Sioux Falls, S. D., dispatch.

Among other things the new law provides that every company, individual or firm carrying on a nursery business in South Dakota must file a bond of \$5,000, and that the head or proprietor of each nursery concern must pay a license of \$10, with a small fee for each agent. The chief objection to the bill is to that clause which provides that when a contract is taken it must be specified in black and white just where each tree, shrub, plant or vine ordered is grown. The nursery men declare that it is utterly impossible to fill this requirement.

It is charged by some of the nursery men that the bill was passed in the interest of nurseries located in other states which do business in South Dakota by means of catalogues, and which, because they do not sell "by agent," are not affected by the new law. The manager of one of the largest nurseries in South Dakota announces that his company will not attempt to do business under the law.

Commenting upon the new law the Elk Point, S. D., Courier says editorially:

"A good deal of opposition, which seems to emanate from Sioux Falls as a center, is being developed to the new nursery license law passed by the last legislature. There are some drastic features about the law, but these do not seem to be opposed by the dealers so much as the requirement that a certificate shall accompany all nursery stock certifying when it was grown. In our opinion this is the meritorious feature of the law. Nurserymen have sold all over this state trees grafted on cheap, southern grown roots that invariably winter-killed in this climate unless the trees were set deep enough to become established on their own roots above the graft.

"This law is in the interests of the ordinary farmer and the amateur fruit grower who may not know how or will not take the pains to plant such trees right. It may be difficult to tell where nursery stock roots were raised, but the average dealer does not like to tell many times when he does know.

"We are inclined to think it will be a good law to give a good trial. It is true of nursery stock more than any other class of goods, that the nearer home, the home location and conditions, you get your stock the better, and this law will certainly promote this tendency, notwithstanding the cry that the law is in the interests of the catalogue house dealers."

T. J. True, nurseryman of Sonoma county, Cal., has been in Modesto, Cal., for the second time within a few months, looking around with a view to finding a suitable location for the establishment of a nursery, to supply the wants of Modesto and Turlock districts. He says Stanislaus "looks good to him."

## TOPICS OF THE TRADE

### GREAT DAMAGE TO FRUIT REPORTED

From all over the South and from other portions of the country come reports of much damage to fruit by cold weather. These special dispatches to AMERICAN FRUITS indicate the effects:

Frederick, Md., April 15.—It is generally thought in Frederick county that freezing weather early this morning did great damage to peach buds, if it has not destroyed all chances of a fruit crop this year.

Youngstown, O., April 15.—The cold weather has practically destroyed the entire peach crop according to the best local authorities. There will also be a short crop of apples and of all the early vegetables.

Atlanta, Ga., April 12.—Reports have been received from a great number of places over the state, and although the reports are conflicting, it is apparent that in many localities the fruit has been quite seriously damaged by the present cold weather, the estimates being from one-third to one-half. From Marshallville and Fort Valley the reports indicated a loss of perhaps 50 per cent. That the loss to the fruit crop in Georgia will reach \$2,000,000 is the belief of state officials.

Knoxville, Tenn., April 16.—According to the reports obtained by the United States weather bureau the fruit crop is badly injured all over this section as the result of the present cold snap. Some of the grape growers have been stripping the frozen blossoms from their vines as they say that under the first blossom is another bud and that if the frozen sap does not run back another and later blossom will appear and that a crop can be gained that way. Some report that there will be a crop of cherries and apples but the majority of reports are against any crop of fruit except late apples.

Omaha, Neb., April 13.—Reports from the southern part of the state indicate practical destruction of peach, plum and pear crops by frost. In parts of this district ice half an inch thick formed last night. The temperature went below 20 degrees in most parts of Nebraska, the coldest April weather on record in the state.

Lincoln, Neb., April 17.—An alarm has been "sprung" several times recently when the temperature was below freezing point, and, in fact, the fruit growers did experience some fear. The truth is that, whatever the damage may have been, the crop this year will be much larger than last year, judging from the present outlook.

Hartford, Conn., April 16.—J. H. Hale of Glastonbury said yesterday that he had received a telegram from his son, who is in charge of his peach orchards in Georgia, that the crop there was killed by a frost yesterday morning.

Leavenworth, Kan., April 17.—E. J. Holman, the nurseryman who is probably as well posted on fruit conditions as any other man in Leavenworth county, said to-day that he believed fruit prospects were better than many suppose. He has examined the buds of peaches and apples and has found that many escaped the freezing weather. He believes the later varieties of apples and the hardier varieties of peaches will yield fairly well despite all they have gone through in the last ten days. There will be a good crop of small fruits, including strawberries, raspberries and blackberries. Grapes were not injured.

### CENTRAL PASSENGER ASSOCIATION RATES

Secretary Seager, of the American Association of Nurserymen, has received the following notice in reply to his query from the Central Passenger Association, F. C. Donald, Tribune building, Chicago, commissioner:

Round trip party fare tickets are regularly on sale in the territory of this Association for interstate travel (except in the States of Ohio and Indiana where the established fare is two cents per mile) under the following regulations:

"(a) For parties of from ten to nineteen, inclusive, traveling together in each direction on a solid ticket, and for parties of from twenty to forty-nine, inclusive, traveling together on going journey, on individual tickets, a round trip rate of 2 cents per mile per capita each way on basis of short line mileage.

"(b) For parties of from fifty to ninety-nine, inclusive, traveling together on going journey on individual tickets, a round trip rate of one first-class limited fare per capita except that where the regular one way rate is two cents per mile, the party fare will not be less than one and one-half cents per mile in each direction.

"(c) For parties of from one hundred to one hundred and ninety-nine, inclusive, traveling together on going journey on individual tickets, a round trip rate of one and one-fourth cents per mile per capita in each direction on the basis of short line mileage.

"(d) For parties of two hundred or over, traveling together on going journey on individual tickets, a round trip rate of one cent per mile per capita in each direction on the basis of short line mileage.

"(e) Return limit on all round trip party tickets must not exceed three days, including the date of sale."

Parties desiring to take advantage of these rates should communicate in advance with the passenger representative of the line over which they expect to travel, through which medium information may be obtained as to the exact fares in dollars and cents that will apply for the contemplated journey.

The Ohio Nursery Company has seventeen acres of land under cultivation with seeds and trees at Elyria, O.

### Be Pleased; Try O. K. Trees

30,000 Shade trees 1 to 3 in. Cal.  
40,000 Apple 2 year, 3-4 to inch.  
6,000 Arbor Vitea, 3 to 7 feet.  
800,000 Marianna Cuttings.

O. K. Nurseries, Wynnewood, I. T.

#### George H. Whiting Nurseries

A general stock of Hardy Northwestern Varieties that will succeed anywhere. It will pay you to get my Free Descriptive Catalogue. It is accurate, concise and original, and based upon 25 years' experience in South Dakota. The best of its kind in the Northwest to-day.

Geo. H. Whiting, Prop., Lock Box 1108, Yankton, S. Dak.

#### Knox Nurseries

Cherry Trees—From Vincennes, Indiana.

Pecan Trees—Paper shell sorts from our branch nursery in Monticello, Florida.

H. M. SIMPSON & SONS, Props.  
Vincennes Ind.

#### OUR SPECIALTY

#### Burbanks Wonderful Winter Rhubarb

Plant any time from September till May. Headquarters for California Fruits and Berries. Write for quotations on your needs.

WAGNER'S NURSERY, Pasadena, Cal.

### Field Grown Roses

### Ornamental Shrubs

### Iris and Paeonies

Trade List Now Ready

### The United States Nursery Co.

RICH, MISS.

### Wanted

Young man who has had practical experience in fruit tree nurseries. Must thoroughly understand budding and grafting. Regular wages \$35.00 per month with found. During budding season, which commences about June 15th and lasts until September 15th, \$2.50 per day with found. Address

Fancher Creek Nurseries, Inc.

Fresno, Cal.

When writing to advertisers please mention AMERICAN FRUITS

### We Guarantee It

This Journal maintains and for a long time has maintained Positively the Largest Circulation Among Nurserymen of any nursery trade journal. And in the last few months our subscription list has made phenomenal advances.

### Wanted

FOREMAN to take charge of Ornamental Department. Must be experienced propagator of Ornamental Trees, Shrubs, and Evergreens. Steady employment. Good pay. References required.

### The Phoenix Nursery Company

BLOOMINGTON, ILLINOIS



# Baby Ramblers Everblooming



WHERE BABY RAMBLERS ARE GROWN

## THREE SPECIALTIES IN THIS LINE AT ATTRACTIVE PRICES

- 1st. **Large Supply of fine 2½ inch pot plants**, something which every nurseryman ought to plant liberally.
- 2d. **Good supply of one year Dormant Field Grown**, suitable for retail nursery orders.
- 3d. **Fine lot of 4 inch pot plants that we can deliver in bloom** at any time during the month of May.

**ASK FOR PRICES!**

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## Our General Catalogue of Nursery Stock

SHOULD BE IN YOUR HANDS

¶ We concede to none ability to suit your wants better than we can do with our ample facilities for growing, handling and shipping.

¶ **Soil and Climate** are in our favor, and these with unremitting care in growing stock and an undeviating policy of **Fair, Square** treatment have combined to make the **Continental Nurseries** famous.

---

**BROWN BROS. CO.,** ROCHESTER,  
NEW YORK

## FROM VARIOUS POINTS

### DECISION IN TRADE-MARK CASE

**Suit of Stark Brothers Nurseries and Orchards Company against Schulze Brothers Nursery Company Dismissed by Judge Higbee, in Circuit Court, for Want of Equity—Extracts from the Court's Opinion.**

One of the widest known of nursery suits was that brought by Stark Brothers Nurseries and Orchards Co. of Louisiana, Mo., against Schulze Brothers Nursery Co. of Brussels, Ill., in chancery, for alleged infringement of trade marks. The suit was dismissed for want of equity. In his opinion Judge Higbee of the Circuit Court, in Calhoun county, Illinois, said:

In this suit it is sought by complainants to enjoin the defendants from using the names, Senator, Champion, Black Ben Davis, Apple of Commerce, Chicago and Delicious, as applied to certain varieties of apples and the name Gold as applied to a variety of plum and from advertising trees in their catalogue, and price list, under said names, also to recover damages for trees sold under said names. Proof of damages to complainant by sale of some of the varieties named, was not made, and evidence of damages by sales of other varieties was very doubtful, although there is some proof tending to show sales.

Upon the trial, however complainants announced that they did not care to insist upon damages for sales made, but that the main object of the bill, and what they asked was that defendants be restrained from further advertising and selling such varieties under said names.

It appeared that the variety called Senator by complainants, was formerly called Oliver Red, and was renamed by complainants, the

Champion was formerly Collins or Collins Red, the Apple of Commerce was formerly Beach or Richardson's Red, Delicious formerly Hawk Eye, and Black Ben Davis formerly Regan.

The Chicago does not appear to have generally borne a different name, although where it was first grown it was known as (Jones Calf Lot Seedling). Defendants, however, do not appear to have sold either the Chicago apple or the plum known as the Gold, and their catalogue introduced in evidence does not show that these varieties were advertised by them for sale. There are therefore only five varieties of apples in controversy. These apples all had distinctive names and were more or less widely known, prior to the time complainants renamed them. Four of them were Arkansas seedlings and the fruit growers of Arkansas were indignant at the renaming of their seedling apples and condemned it by resolution of their State Horticultural Society in 1897. Complainants admit that defendants have a right to sell these apples, but insist that they shall not apply to them the names given to them by complainants, or if they do, that they shall state that they are the apples so named by complainants.

In defendants' catalogue they give a history of the apples and advertise them by their original names, but give also the new names as applied to them by complainants, without naming complainants, but insist that the correct name is the original name. As to the Delicious defendants give only the one name, but state fully the history of the apple. All these

apples appear to have been known and sold by the various names by which they are known, both the original and those given to them by complainants, before complainants made any attempt to register the trade mark. It is not claimed by complainants that they have any registration of trade mark names, for the varieties in question, except in Illinois, but this registration was made within a few years and long after the variety had been generally catalogued and sold and described by horticulturists connected with the government of the United States and by various states by the original names as well as those given by complainants.

The complainants in their brief assert two propositions which they claim entitles them to a decree. First, that the complainants had established trade mark of certain varieties of fruit trees sold by them, and they are entitled to protection in the use of their trade marks. Second, that the defendants conduct in the management of their business has been fraudulent as to complaints and the public, and they are guilty of unfair competition in their adoption, use and infringement of complainants' trade marked varieties of fruit trees.

Considering the second proposition before the other, I am of the opinion that the proof in the case does not sustain the complainants' position. It does not appear to me that the course of the defendants' business as shown by evidence was fraudulent, as to complainants, or that they were guilty of unfair competition. In their catalogue they give the original name of the fruit about which there is a controversy, except as to the Delicious apple, and refer to another name or names by which the fruit was known, taken from United States bulletins or horticultural publications, and in regard to the Delicious apple there was a full statement of its history. There does not appear to have been any attempt to deceive or to palm off

## Special Surplus

We have the following stock in our cellars in surplus ready for shipment as ordered and would be pleased to quote prices on your list of wants.

Apple,  
Pear, Standard,  
Pear, Dwarf,  
Plum,  
Peach,  
Cherry,  
Grape,  
Currant,  
Gooseberry,  
Roses,  
Tree Roses,  
Rhododendron,  
Clematis,

Althea,  
Spirea,  
Hydrangea,  
Purple Fringe,  
Lilac,  
Norway Spruce,  
American Arbor Vitae,  
Balsam Fir,  
Irish Juniper,  
White Spruce,  
European Larch,  
Douglas Spruce,

White Pine,  
Maple, Silver,  
Maple, Norway,  
Maple Schwedlers,  
Poplar, Volga,  
Poplar, Carolina,  
Plane, Oriental,  
Linden, European,  
Mulberry, Russian,  
Teas Weeping Mulberry,  
Killmarnock Willow,  
Camperdown Elm,

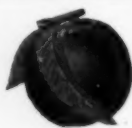
Weeping Mt. Ash,  
Cut Leaf Weeping Birch,  
Black Locust Seedlings,  
Catalpa Speciosa Seedlings,  
Russian Mulberry Seedlings,  
Import Stock,  
Apple Seedlings,  
Pear Seedlings,  
Mahaleb Seedling,  
Quince Seedlings,  
Rudibeckia,  
Paeonia,  
German Iris.

We have 10,000 Norway Maple, 5 to 6 feet and 6 to 7 feet straight stems, just the thing for transplanting, also Silver Maple 3 to 4 feet, 5 to 6 feet and 6 to 8 feet.

CATALPA SPECIOSA. "Selected," AND BLACK LOCUST SEED

**J. K. Henby & Son**

**Greenfield, Indiana**



## TREES, PLANTS, Etc.

We have a fine lot of One-Year Old and June Bud Peach Trees, One and Two-Year-Old Apple, Pear, Cherry and Plum Trees, Grape Vine, Shrubbery, Roses, etc. Also all kinds of Small Fruit Plants. Strawberry Plants by the Million. Write for Catalogue.

**Chattanooga Nurseries, Chattanooga, Tenn.**

## WOOD LABELS

—Of All Kinds for—  
**NURSERYMEN and FLORISTS**

**BENJAMIN CHASE, 11 Mill St., DERRY, N. H.**

When writing to Advertisers please mention AMERICAN FRUITS

## Box Straps

Soft, Strong, Light, Easily Applied

A wire nail can be driven through without previous punching. Cheapest and best on the market.

Write for Price List

**Ward - Dickey Steel Co.**

Indiana Harbor, Ind.

Manufacturers of Planished Sheet Steel

"Our Trees Are Stocky"

We Grow

## GRAFTED PECANS

For the Wholesale Trade

**THE NUT NURSERY COMPANY**

R. C. SIMPSON, Mgr.

Monticello, Florida

## 4,000,000 PEACH TREES

J. C. HALE, Prop. Tennessee Wholesale Nurseries

WINCHESTER, TENN.

Large Stock of Apple, 1 Year Pear and Cherry

WRITE FOR PRICES

## Graves Peach

An Early Yellow Freestone Ripening a week before Crawford's Early. Trees from the originator have seal attached. Prices free.

ORIGINATOR

**W. J. GRAVES, PAINESVILLE, OHIO**



one apple for another or a different one but the names of the fruit and the history seem to have been fairly and correctly stated. Granted, as it is by complainants, the defendants had a right to sell this fruit, there does not appear to be any attempt to deceive the public or to take unfair advantage of complaints. It is possible that defendants may get some advantage of complainants' advertising, but they also get the advantage of the advertising of all other nurserymen and of the United States bulletins in the same direction, and complainants on their part also have the advantage of defendants' advertising, and all the rest of the advertising mentioned.

As to the first proposition I am of the opinion that the several varieties of fruit trees in question were not such a product of labor as is contemplated by the trade mark statute of this state. No damages could, of course, be awarded against defendants under the statute, as the registration in this state was only made shortly before suit was brought and there is no proof of any alleged infringement since and it is doubtful whether under the present bill, complainants would be entitled to relief, in the absence of such proof of such alleged infringement, since the registration of the names in this state, even if the trade-mark law otherwise applied. I am also of the opinion that the very nature of the article in question, does not seem to adapt it to the application of the trade mark theory in the absence of a statute covering same.

In the case of Hoyt vs. Lovett, 71 Fed. Rep., 173, which was known as the "Green Mountain Grape Vine Case," it was held that a natural product which reproduces itself, is not a subject of a trade-mark and it was said, there is no doubt that the sale of seeds, plants or vines when detached from the soil on which they grow, carries with it on delivery the right of natural increase or products of the same when sown or repeated. Neither the common law nor the statutes relating to trade-marks extend to the protection of trade names which are valued more for their natural powers of reproduction and increase than for any other quality. A man buys a grape vine to which is attached a metallic label stamped with the trade mark of the seller.

In the absence of a special contract between the parties, what is to prevent the buyer from cultivating the vine and selling its products, whether of wood or fruit under the name of the parent stock. Certainly not a trade-mark. While there are some distinctions between the raising of grape vines and the propagation of apple trees, yet I am satisfied that the same rule in this particular applies to both.

It may be suggested, too, that it is proper that the public should be informed concerning the different names for the same trees, otherwise in making purchases a person might purchase the same trees under different names, thinking he had different varieties. The bill in this case must be dismissed for want of equity.

The Stark Brothers Co. was represented at the hearing by these attorneys: Pierson & Pierson, Louisiana, Mo.; T. F. Johnson, Washington, D. C., (patent attorney); F. Whiteside, Carrollton, and William Brown, Jacksonville, Ill.

The Schulze Brothers Co. had these attorneys in the case: Former Senator T. J. Selby, Hardin, Ill.; Former Senator D. Ball, Louisiana, Mo., and Judge T. F. Ferns, Jerseyville, Ill.

American Fruits \$1 per Year.

## A BUSINESS MEETING

### Scheduled for Detroit—Why Not Time and Money Required for Attendance—Should Not Results of the Gathering Warrant the Outlay—Efforts of the Programme Committee Should be Sustained.

We take pleasure in presenting in this issue of AMERICAN FRUITS the official program for the Detroit convention of next month. It has been well arranged and the members of the American Association of Nurserymen are certainly under obligations to Chairman Eugene W. Stark, Louisiana, Mo., for the result of his efforts.

It is a difficult matter to prepare a program for such an occasion, as anyone who has tried it will declare. So many excuses are made when individuals are asked to contribute their time and effort for the occasion, that at the outset it seems an insurmountable task. Only persistent endeavor produces desired results.

From some quarter there has arisen criticism that the programme committee has arranged far too much time for business sessions and not enough for entertainment. Upon this subject Chairman Stark very appropriately remarks:

"Right after the meeting of the Program Committee last summer, AMERICAN FRUITS published that the committee had decided to hold two sessions a day, asking for suggestions from everyone, as we had no object in view but to give the members such a program as they desired; it occurs to me that was the time to offer suggestions, rather than come in with criticisms now, after we have devoted a good deal of our time, neglected our business, to arrange a program. The program has already been made up and acceptances received, and it is too late to make any

changes. However, presume that all this goes in a lifetime, and is to be expected."

It is difficult to please all; but we believe Chairman Stark will find at Detroit that he has pleased by far the majority of the members of the Association who desire practical results from the one meeting in the year when nurserymen of the country come together.

Chairman Stark says: "Mr. Ilgenfritz of the committee on arrangements, advises that banquet will be held on Thursday evening; boat ride to Belle Isle on Friday afternoon; he also wants to arrange for trolley ride to park on Thursday afternoon, if possible, and I have written him if necessary we can hold protective association meetings on Wednesday afternoon, so as to give him chance to start on this trip at 3:30 or 4 o'clock."

Geneva, Neb., April 11.—Youngers & Co.: "Our season has been an unusually good one for packing stock and we have not lost a single day from frost or storm since we commenced to dig and ship early in March. We have the business pretty well closed up with very little surplus at the present time. With a prospect for crops in the West, we think the outlook for fall trade is unusually fine. We are still busy sending out stock, but have cleaned up closer than we have done for years."

## Maryland Peach Seed

We desire to thank our friends for the liberal patronage we have received from our April advertisement in your valuable paper, and would inform them that from reports we have gathered from all parts of the country, of an almost entire failure of the Peach crop this season, we have decided to withdraw our remaining stock of Peach Seed, feeling satisfied the country at large will be unable to supply next season, the demand for such commodity.

THE GROWERS SUPPLY CO.

119 South Charles St. BALTIMORE, MD.

## 34 Years Selling Direct

Our vehicles and harness have been sold direct from our factory to user for a third of a century. We ship for examination and approval and guarantee safe delivery. You are out nothing if not satisfied as to style, quality and price.



No. 656. Combination Top Buggy and Driving Wagon with Stanhope Style Buggy Seat and Bike Gear. Also Extra Seat for Open Wagon. Price complete, \$61.50. As good as sells for \$75.00 more.

We are the Largest Manufacturers in the World

Selling to the consumer exclusively. We make 300 styles of Vehicles. 60 styles of Harness. Send for large, free catalogue.



No. 416. Light, One Horse, Canopy Top Buggy. Price complete, \$68.50. As good as sells for \$85.00 more.

Elkhart Carriage & Harness Mfg. Co. Elkhart, Indiana

## "EVERYTHING IN SMALL FRUIT PLANTS"

Strawberries, Raspberries, Dewberries, Blackberries, Currants, Gooseberries, June Berries, Wine Berries, Buffalo Berries, etc.

Garden Roots—Sage, Horse Radish, Rhubarb, Asparagus.

Cuttings—Currants, Gooseberries, Grapes, California Privet, Quince. Wholesale List to Nurserymen Only. Our Stock is all Good and Prices Reasonable. Write us.

W. N. SCARFF

NEW CARLISLE, O.

# GRAPE

All Old and New Varieties  
Immense stock warranted true. Quality unsurpassed. A fine stock of CAMPBELL'S EARLY. An extra fine stock and full assortment of varieties of CURRANTS and GOOSEBERRIES; also BLACKBERRY ROOT CUTTING PLANTS. Catalogue and Price List Free. (Send list of wants no price.)

# VINES

T. S. HUBBARD CO., Fredonia, N. Y.



## Nursery Pruner No. N

Cut is exact size. Blade is hand forged and warranted. No shoddy here. Sample by mail, 50c.

Grafting Knife by mail, 25c. Nursery Budding Knives, 25c. Pocket Budding Knife, 35c. All Steel Pruning Shears, California pattern, postpaid \$1.00. 42" Nursery and Florists' Propagating Knife, white handle, 50c.—You pay 75c. for a much inferior knife. Send for 12 page SPECIAL NURSERY CATALOGUE.

MAHER & GROSH CO., 92 A Street, TOLEDO, OHIO

When writing to advertisers please mention AMERICAN FRUITS

## ASSOCIATION MATTERS

### PROGRAMME FOR DETROIT CONVENTION

**Official Announcement by Chairman of Programme Committee, Judge Eugene W. Stark—Praiseworthy Result of a Difficult Undertaking—Exceptionally Well Arranged Schedule for Discussion of Practical Trade Topics—Will Make Gathering Profitable.**

Following is the official programme for the Detroit convention of the American Association of Nurserymen at the Hotel Cadillac, June 12th-14th:

**JUNE 12th—9:30 A. M.**

Calling to Order—President Orlando Harrison, Maryland.

Welcome to Michigan—Charles A. Ilgenfritz, Michigan.

Response—Charles T. Smith, Georgia.

Welcome to Detroit—Mayor Wm. H. Thompson.

Response—Stanley H. Watson, Texas.

President's Annual Address—Orlando Harrison, Maryland.

Reports of Standing Committees—Transportation; Tariff; Legislation; Ways and Means; Uniform Inspection; National Council of Horticulture; Arrangements; Publicity; Editing Report.

Report of Secretary; report of Treasurer; report of Special Representative E. Albertson of Indiana.

Selection of State Vice-Presidents.

**JUNE 12th—1:30 P. M.**

Preparing Nursery Land—R. G. Chase, The R. G. Chase Co., Geneva, N. Y.; C. C. Mayhew, Texas Nursery Co., Sherman, Tex.; John Siebenthaler, Dayton, O.

Cultivating Nursery Stock—C. M. Hobbs, Albertson & Hobbs, Bridgeport, Ind.; J. F. Donaldson, The Donaldson Co., Warsaw, Ky.; Geo. Marshall, Marshall Bros., Arlington, Neb.

Growing and Grading Apple Seedlings and Apple Trees—F. W. Watson, F. W. Watson & Co., Topeka, Kan.; E. S. Welch, Mt. Arbor Nurseries, Shenandoah, Ia.; R. J. Bagby, New Haven Nurseries, New Haven, Mo.

Growing Peach—J. C. Hale, Tennessee Wholesale Nurseries, Winchester, Tenn.; W. T.

Hood, W. T. Hood & Co., Richmond, Va.; F. D. Green, The L. Green & Son Co., Perry, O.

Meeting of Nurserymen's Mutual Protective Association at 4 P. M.

**JUNE 12th—8 P. M.**

Nurseries of the United States (Illustrated)—Prof. John Craig, Cornell University, Ithaca, N. Y.

**JUNE 13th—9:30 A. M.**

Growing, Grading and Storing Grape—E. H. Pratt, T. S. Hubbard & Co., Fredonia, N. Y.; Eugene Willets, North Collins, N. Y.

Growing Ornamentals—W. H. Wyman, Bay State Nurseries, North Arlington, Mass.; R. C. Perckman, R. J. Perckman Co., Augusta, Ga.; Geo. C. Perkins, Jackson & Perkins Co., Newark, N. Y.

Growing Cherry—W. F. Heikes, Huntsville Wholesale Nurseries, Huntsville, Ala.; J. W. Gaines, McNary & Gaines, Xenia, O.; Harry D. Simpson, H. M. Simpson & Sons, Vincennes, Ind.

Growing Small Fruits—W. N. Scarff, New Carlisle, O.; M. E. Chandler, Elmhurst Nursery, Argentine, Kan.; O. A. D. Baldwin, Bridgeman, Mich.

Spraying Nursery Stock—J. H. Hale, South Glastonbury, O.; M. McDonald, Oregon Nursery Co., Salem, Ore.

**JUNE 13th—1:30 P. M.**

Storage of Nursery Stock—D. S. Lake, Shenandoah Nurseries, Shenandoah, Ia.; J. M. Underwood, Jewell Nursery Co., Lake City, Minn.; H. G. Bryant, Davenport Nurseries, Davenport, Ia.

How Can Nurserymen Prevent Apple Crown-Gall and Hairy-Root?—Prof. G. G. Hedgecock, United States Department of Agriculture, St. Louis, Mo.

Marketing Nursery Stock—Charles E. Greening, Greening Bros. Co., Monroe, Mich.; C. J. Maloy, Ellwanger & Barry, Rochester, N. Y.

George H. Whiting, Whiting Nurseries, Yankton, S. D.

Shall This Association Attempt to Establish Standard Sizes or Grades for Fruit Trees?—J. M. Pitkin, C. W. Stuart & Co., Newark, N. Y.; E. P. Bernardin, Parsons Wholesale Nurseries, Parsons, Kan.; Abner Hoopes, Hoopes Bros. & Thomas, Westchester, Pa.

Meeting of American Nurserymen's Protective Association at 4 P. M.

**JUNE 14th—9:30 A. M.**

Managing Salesmen—J. W. Hill, Des Moines Nursery, Des Moines, Ia.; C. R. Burr, Oakland Nurseries, Manchester, Conn.

Need of Co-Operation Among Nurserymen—J. H. Dayton, Storrs & Harrison Co., Painesville, O.; H. S. Bird, West Michigan Nursery, Benton Harbor, Mich.

Shall We Change the Date of Annual Meeting?—William Pitkin, Chase Bros. Co., Rochester, N. Y.; Peter Youngers, Youngers & Co., Geneva, Neb.

Report of Committee on Exhibits.

Report of Committee on Resolutions.

Election of Officers.

Selection of Next Place of Meeting.

The California wine crop for the last ten years has averaged about 30,000,000 gallons per annum, according to Professor Frederick T. Bioletti.

Arthur Gregory and J. D. Langford of Redlands, Cal., have signed a contract with the California Fruit Canners' Association to plant 7,000 peach trees on their ranch near Colton this year. The company agrees to take the product of the ranch for twenty-five years at \$25 per ton f. o. b. Colton, using the fruit at the canneries at Los Angeles and Santa Ana, or possibly erecting a cannery at Colton or Redlands.

The latest industry to be planned for Southwest Texas on a large scale is an almond. English walnut and paper skin pecan orchard. Lang Bros. of California have purchased 375 acres of land in Dimmit County near Carrizo Springs for that purpose.

## Nursery Stock WHOLESALE

We grow large quantities of Grafted and Budded Pecans, Standard Pears, Figs, Mulberries, Hardy Oranges, Japanese Persimmons and Shade and Ornamental Trees for the Wholesale Trade—and

**Are in Position to Make Close Prices on High Grade Stock.**

We also grow Nursery Stock on contract. LET US KNOW YOUR WANTS.

### Arcadia Nurseries

J. H. GIRARDEAU, Jr., Mgr.

MONTICELLO, FLORIDA

### Trees

Bale'm up on the Simplex Baler it does the work on Large and Small sized Bales. At the Dallas Meeting the Baler made many new friends. Your money back if not satisfied. Price, \$18.00.

L. F. Dintelmann, Belleville, Ill.

### Wanted

A man who has worked in the nursery and is fairly well acquainted with trees, shrubs, etc. Who is sober and industrious and can take charge of a gang of men, apply to

THE MORRIS NURSERY COMPANY  
West Chester, Pa.

## WHITE PINES

4,000 Pinus strobus for spring shipment. Sizes 2 to 6 feet.

Special price in car lots.

Harlan P. Kelsey

SALEM, MASS.

## RAFFIA RED STAR BRAND

The Nurseryman's grade in long white strong strands in braided hanks. Stock always on hand. About quality ask your neighbor. About price ask us.

McHUTCHISON & CO.  
17 Murray St. NEW YORK CITY

### DON'T FORGET

We are still in the NURSERY business. Our specialties are growing Grape Vines and Currants in large quantities. We know how to grow them right, and our good grading and packing is what sells them.

Let me quote you prices on your wants.

F. E. SCHIFFERLI, Fredonia, N. Y.

When writing to advertisers please mention AMERICAN FRUITS

ESTABLISHED 1859

## PEACH SEED

Car load or less. Write us before ordering elsewhere.

P. O. Box 451 W. W. WITTMAN & CO.

Baltimore, Md.

When ordering please mention this paper.

## Millions of Seedlings

Black Locust, Catalpa, Elm, Maple, Russian Mulberry.

It will pay you to contract early.

J. A. Gage Beatrice, Neb.

## Dwarf Box

I still have 15,000 Dwarf Box to offer at a right price.

Let me quote you.

C. A. BENNETT

Robbinsville N. J.

J. F. ROSEFIELD West Point, Neb.

Wholesale Grower of

## PEONIES

I like to figure on your wants.

A postal card will bring you my list of the finest varieties.



# ALLEN L. WOOD

## Woodlawn Nurseries

ROCHESTER, N. Y.



WHOLESALE  
GROWER OF

## SMALL FRUIT PLANTS

SEND ME YOUR LIST OF WANTS  
BEFORE YOU PLACE YOUR ORDER

## Bridgeport Nurseries

The largest and most complete in the State and one of the largest and best equipped in the country.

Plums, (large stock, all grades) European, Japan, Americana.

Cherries, Pears, Standard and Dwarf, (all grades).  
Apple, Peach, Quince, Grape, Currants, Small Fruits,  
Shade Trees, Ornamental Trees, Shrubs, Vines, Roses,  
etc. Apple Seedlings, Forest Seedlings, Imported Cherry,  
Pear, Plum Seedlings.

*Grafts put up to order only—  
No Job Lots to Offer.*

Our Spades the Best and Cheapest in the Market.

TRADE LIST READY FEBRUARY 1st.

Our cellars are Well Filled and Shipments can be made any day. Order early and have goods set aside for you.

WANT LISTS PRICED PROMPTLY.

## **ALBERTSON & HOBBS**

Bridgeport, Indiana

ESTABLISHED 1870

## **Parsons Wholesale Nurseries**

E. P. BERNARDIN, Prop.

**PARSONS, KANSAS**

*Specialties for Fall 1907*

Early Harvest B. B. root cutting plants by the 100,000.  
Apple 2 year, fine as ever grew, by the car load.  
Baled Waste Excelsior. Can ship to western nurserymen  
on cheap freight rate.

General line of Stock at the lowest prices.

SEND IN WANT LIST FOR SPECIAL PRICES ON ALL LINES

## **R. C. PETERS & SONS**

Ironshire, Maryland

(SUCCESSORS TO)

W. M. Peters' Sons, Snow Hill, Md.

Bell Telephone connections in Office.

Telegraph Office, Berlin, Md.

### **OFFER FOR SPRING 1907**

**Peach Trees of all the Leading Varieties  
in the Larger Grades**

*Send in your List of Wants for Special Prices*

## **TREES**

Fruit, Shade and Ornamental Trees, Evergreens, Roses,  
Shrubs, Etc.

Wholesale and retail.

Long list of varieties suitable to all sections.

Full line for Spring, 1907.

Dealers trade a specialty.

Peach Seed, California Privet.

Send Us Your List of Wants for Prices.

## **Franklin Davis Nursery Co.**

BALTIMORE, MD.

## **The L. Green & Son Co.**

Perry, Lake County, Ohio

Offer for Fall a general and complete line of the wants of the trade  
including a good assortment of

**Standard and Dwarf Pear, European,  
Japan and Native Plum**

A fine lot of

**Peach and Cherry**

Also a fine stock of Ornamental Trees, Shrubs, Vines, Roses,  
Evergreens and Herbaceous and Perennial Plants.

*Correspondence Solicited and Inspection Invited*

When writing to advertisers please mention AMERICAN FRUITS.

# SURPLUS LIST

## Peach Trees

	5 to 6 1/4	4 to 6 9-16 to 1/2	4 to 5 1/2 to 9-16	3 to 4 1/2 to 1/2	2 to 3	1 to 2		5 to 6 1/4	4 to 6 9-16 to 1/2	4 to 5 1/2 to 9-16	3 to 4 1/2 to 1/2	2 to 3	1 to 2
Amsden June	—	40	25	160	160	60	Levy's Late	—	200	400	300	300	50
Arkansas Traveler	—	—	50	140	190	175	Lemon Cling	100	—	—	—	—	—
Arkansas Beauty	—	50	75	160	275	200	Lodge	200	200	175	200	100	100
Admiral Dewey	—	—	1000	1400	1000	700	Mountain Rose	875	750	500	700	1950	1450
Barber	—	—	—	100	90	50	Moore's Favorite	100	200	100	100	100	100
Brandywine	—	200	—	400	400	100	McAllister	—	—	—	970	1000	—
Bray's R. R.	1200	1000	800	800	—	1000	Mamie Ross	—	—	60	50	100	50
Belle of Georgia	500	2000	500	1000	900	500	Miss Lola	—	—	20	60	20	20
Bilyeu's Late Oct.	—	—	—	—	850	1400	Mrs. Brett	—	80	40	50	50	20
Burke	—	—	—	1000	1400	1400	New Prolific	—	—	100	1490	2000	1300
Connecticut	100	100	20	20	30	—	Old Mixon Cling	70	20	20	80	200	175
Connett's So. Early	200	—	—	—	—	—	Philip Horton	10	25	40	100	200	175
Christiana	100	—	—	—	50	—	Pearce's Yellow	—	10	50	80	190	150
Carman	—	—	—	—	1200	2000	Reeves' Favorite	200	—	—	1500	3875	1975
Champion	—	—	—	—	1000	500	Red Cheek Melocotoon	—	—	—	30	100	25
Crawford's Late	400	—	—	300	480	—	Steadley	—	50	60	100	100	100
Crawford's Early	1875	1000	500	6000	3500	3475	Scott's Nonpareil	—	20	70	150	300	275
Chilow	20	50	30	40	30	25	Switzerland	—	10	10	70	100	50
Early Rivers	50	—	—	—	—	—	Stephen's R. R.	—	—	—	—	200	200
Elberta	—	—	—	4000	9800	9600	Shipley's L. Red	—	10	45	200	200	100
Engles' Mammoth	—	—	—	1500	2000	1750	Sunrise Cling	300	300	300	600	600	200
Early Michigan	—	—	90	135	165	165	Schumaker	—	30	—	50	28	15
Early Davidson	—	5	40	160	360	475	Smock Cling	50	10	70	70	50	50
Early Tillotson	—	30	30	20	45	—	Stump	—	—	—	—	500	500
Eureka	—	—	—	80	60	30	Salway	650	—	—	—	—	—
Fox Seedling	—	—	—	300	930	960	Troth's Early	100	200	100	80	100	100
Foster	—	—	—	825	1300	900	Victor	—	—	—	90	50	75
Fitzgerald	—	—	—	190	1000	1200	William's Favorite	—	—	20	20	20	20
Frederica	—	10	20	40	50	25	Wager	—	85	55	—	—	—
Gordon	100	50	100	100	50	50	Waterloo	—	50	90	200	225	300
Hill's Chili	—	—	200	1300	1470	1500	Wilkin's Cling	300	100	—	190	500	—
Hiley	200	800	375	385	350	100	Wheeler's Late	—	50	50	50	50	50
Hobson's Choice	—	10	20	100	320	325	Wheatland	—	500	500	500	450	300
Hale's Early	—	60	25	80	50	70	Walker's V. Free	90	70	50	50	100	—
Haines' Surprise	—	50	10	20	10	10	White Heath Cling	100	50	50	50	100	100
Jacques' R. R.	40	50	10	20	10	10	Weaver	—	10	90	90	190	75
Kalamazoo	100	200	500	1500	1000	1000	Ray	300	1000	1000	2000	2000	2000

## Apple Trees

	3 Years 1 in.	2 Years 3/4	2 Years 1/2	2 Years 9-16	2 Years 1/2		3 Years 1 in.	2 Years 3/4	2 Years 1/2	2 Years 9-16	2 Years 1/2
Aiken	—	—	100	—	200	Newtown Pippin	—	500	500	300	500
Alexander	—	50	100	—	100	Northern Spy	—	—	500	—	100
Baldwin	—	500	200	—	200	Nero	—	—	200	—	—
Cooper's Market	—	50	50	—	50	Roxbury Russett	—	200	1000	500	500
Coffelt Beauty	100	—	—	—	—	Ribston Pippin	—	80	50	—	—
Carthouse	100	200	200	—	—	Red June	—	—	700	—	200
Dominie	—	—	100	—	200	Rawles' Janet	—	200	1050	160	160
Early Ripe	—	—	1000	400	200	Starr	—	50	50	—	50
Flora Belle	—	—	100	200	200	Tallman's Sweet	100	—	—	—	—
Fameuse	300	—	500	—	500	Winter Banana	—	—	1000	500	500
Grindstone	80	—	—	—	—	Wealthy	—	—	500	500	500
Dutchess	—	—	200	200	—	Wolf River	—	200	1000	—	300
Hubbardston	—	—	100	—	—	Wine Sap	—	200	—	—	—
Kennard's Choice	—	—	100	—	200	Yellow Transparent	—	200	200	3000, 3 to 4 feet.	—
Mann	—	—	500	200	200	York Imperial	—	—	—	1000, 2 to 3 feet.	—
McIntosh	—	—	—	300	1000	Stayman's Wine Sap	—	—	—	910, 2 to 3 feet.	—

## Plum on Plum Root

	5 to 6 1/4	4 to 5 1/2	4 to 5 1/2	3 to 4 1/2	2 to 3		5 to 6 1/4	4 to 5 1/2	4 to 5 1/2	3 to 4 1/2	2 to 3
Burbank	—	150	200	200	200	Lombard	—	330	—	—	—
Red June	—	150	200	200	200	Shippers' Pride	300	—	—	—	—
Wickson	—	250	200	200	200	Chabott	100	—	—	—	—

WIRE YOUR ORDER

**J. G. Harrison & Sons,** Berlin, Maryland